SUMMARY OF PAWNBROKER ANNUAL REPORTS - AS OF DECEMBER 31, 2020

| | December 31, 2019 | | DECE | DECEMBER 31, 2020 | |
|---|-------------------|---------------|---------|-------------------|--|
| ANALYSIS OF LOANS | NUMBER | AGG AMOUNT | NUMBER | AGG AMOUNT | |
| Total Outstanding Loan @ Beginning of Year: | 103,227 | \$ 16,126,952 | 96,689 | \$ 15,701,116 | |
| New Loans Made During the Year: | 324,171 | \$ 47,566,032 | 206,500 | \$ 33,205,479 | |
| TOTAL: | 427,398 | \$ 63,692,984 | 303,189 | \$ 48,906,595 | |
| Loans Cancelled During the Year: | | | | | |
| Redeemed (Loans Collected) | 232,915 | \$ 36,824,417 | 182,128 | \$ 30,933,031 | |
| Forfeited | 90,146 | \$ 10,136,352 | 58,526 | \$ 7,045,938 | |
| Charged Off (As Loss) | 770 | \$ 122,227 | 420 | \$ 79,439 | |
| Total Loans Cancelled: | 323,831 | \$ 47,082,996 | 241,074 | \$ 38,058,408 | |
| Total Outstanding Loans at Year End: | 103,567 | \$ 16,609,988 | 62,115 | \$ 10,848,187 | |
| OTHER LOAN ACTIVITY | | | | | |
| Total Interest Charges Collected: | | \$ 5,192,982 | | \$ 3,510,090 | |
| Total All Other Charges & Fees Collected: | | \$ 10,509,039 | | \$ 8,467,450 | |
| TOTAL POLICE PICKUPS: | 444 | \$ 75,737 | 175 | \$ 34,340 | |
| Police Pickup Rate: | | 0.137% | | 0.085% | |
| Forfeiture Rate: | | 27.8% | | 28.3% | |
| Average Loan Amount at Year End: | | 160.38 | | 174.65 | |
| Number of Licensed Pawnbrokers at Year End: | | 86 | | 83 | |