

SUMMARY OF PAWNBROKER ANNUAL REPORTS - AS OF DECEMBER 31, 2018

	December 31, 2017		DECEMBER 31, 2018		
ANALYSIS OF LOANS	NUMBER	AGG AMOUNT	NUMBER	AGG AMOUNT	DOLLARS
Total Outstanding Loan @ Beginning of Year:	111,388	\$16,544,772	108,370	\$ 16,570,072	0.15%
New Loans Made During the Year:	364,521	\$51,057,452	347,741	\$ 49,351,442	-3.34%
TOTAL:	475,909	\$67,602,224	456,111	\$ 65,921,514	-2.49%
Loans Cancelled During the Year:					
Redeemed (Loans Collected)	265,819	\$39,845,402	254,841	\$ 38,821,718	-2.57%
Forfeited	100,867	\$11,176,192	93,848	\$ 10,849,801	-2.92%
Charged Off (As Loss)	378	\$66,929	481	\$ 99,209	48.23%
Total Loans Cancelled:	367,064	\$51,088,523	349,170	\$ 49,770,728	-2.58%
Total Outstanding Loans at Year End:	108,845	\$16,513,701	106,941	\$ 16,150,786	-2.20%
OTHER LOAN ACTIVITY					
Total Interest Charges Collected:		\$4,725,777		\$ 6,725,916	42.32%
Total All Other Charges & Fees Collected:		\$9,891,738		\$ 8,248,454	-16.61%
TOTAL POLICE PICKUPS:	527	\$70,594	443	\$ 67,025	-5.06%
Police Pickup Rate:		0.145%		0.127%	-12.14%
Forfeiture Rate:		27.7%		27.0%	-2.57%
Average Loan Amount at Year End:		151.72		151.03	-0.46%
Number of Licensed Pawnbrokers at Year End:		87		86	-1.15%