

Grants Pass Management Services, Inc. dba Oregon Health Management Services acquisition of ATRIO Health Plans, Inc. Stock



WHO IS ATRIO?

ATRIO Health Plans, Inc. is a for-profit insurance company that offers Medicare Advantage, individual, family, and group health insurance coverage in Douglas, Klamath, Josephine, Jackson, Klamath, Marion, and Polk counties.

ATRIO is owned by the provider organizations in the communities that we serve:

- Architrave Health (Douglas County)
- Cascade Comprehensive Care (Klamath County)
- WVP Health Authority (Marion and Polk counties)

ATRIO's purpose is to deliver improved health outcomes in the communities that we serve by utilizing local medical management expertise. Our local presence allows us to provide market-leading customer service satisfaction through the delivery of innovative and affordable health plans, powered by evidence-based health and wellbeing services in partnership with local providers. Through our mission and values, we seek to make a positive impact on the communities that we serve.



WHO IS OHMS?

Grants Pass Management Services, Inc. dba Oregon Health Management Services ("OHMS"), located in Grants Pass, is a physician-owned management services company that provides Medicaid managed care services to Oregon Health Plan members in Josephine, Douglas, and Jackson Counties. OHMS is the sole member of PrimaryHealth of Josephine County, LLC which holds a Coordinated Care Organization Contract with the state.

OHMS entered in to a services agreement with ATRIO under which OHMS arranges for the provision of health services to ATRIO enrollees in Josephine and Jackson counties.



ACQUISITION OF ATRIO STOCK

ATRIO and OHMS entered into a Stock Purchase Agreement ("SPA") on February 27, 2014. Under the terms of the SPA, ATRIO agreed to bid for a Medicare Advantage contract in Josephine County, to develop a Medicare Advantage campaign in Josephine County, and to conduct open enrollment activities in Josephine County.

Having met the contingencies contained in the SPA, ATRIO has agreed to sell 500 shares of Series A Voting Stock to OHMS.

After the transaction, OHMS and ATRIO's existing three shareholders will each own 25% of ATRIO voting shares.



COMMUNITY BENEFIT

ATRIO's business model relies on local ownership by provider groups who are invested in the care of the patients they serve. ATRIO and its provider partners work closely with county public health organizations, other employees, schools, and other community groups on programs that benefit the community. These programs include wellness fairs, health classes, school based programs and general fitness programs such as community walks and runs to bring awareness to various health conditions and promote early detection and healthy lifestyles.

The addition of OHMS as a partner (including its Grants Pass Clinic physicians) will align several concurrent efforts that will further ATRIO's mission provide quality customer service, improve access to care, and improve the quality of health care in the local community including:

- ATRIO's commitment to achieving high Medicare Advantage Star ratings.
- PrimaryHealth's adherence to CCO quality health metrics
- Grants Pass Clinic's participation in the Comprehensive Primary Care initiative