

**Merger  
Public Presentation**  
***Agate Resources, Inc.***



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## **Overview**

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### **Ownership**

**Agate Resources in a private corporation owned primarily by local physicians. Agate is the sole owner of Trillium Community Health Plan**

### **Profile**

**Lane County Oregon Based**

**Created in 1996 by local physicians as Lipa**

**220 employees**

**Serves Medicaid, Medicare and Commercial members**

**Currently covers 100,000 members**

**Coordinated Care Organization since 2012**

**Community Partnerships**

**Most recently serving the Reedsport area**



## **Triple Aim**

Population health, Patient experience, Reduce Cost

## **Community Focus**

Public private partnership, Provider relations,  
Service Integration

## **Patient & Provider Involvement**

Community Advisory Committee  
Clinical Advisory Panel



## **Challenges**

### **Growth**

January 2014 served 57,000 members  
May 2015 serve 100,000 members

### **Population Health**

Smoking, Obesity, Perinatal

### **Technology**

sophisticated State of the art technology

### **Regulatory**

Administrative, Reporting, Compliance

### **Specialty Services**

Nurse line, Wellness, Pharmacy, Telehealth, etc.

### **Care Coordination**

Benefit management, IT

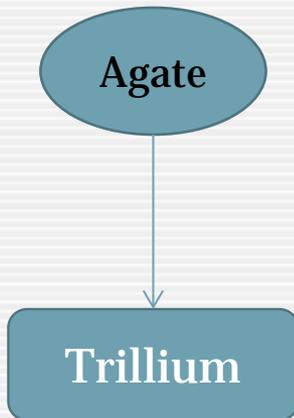
### **Transformation**

Making a real change in how care is delivered with eye  
toward population health

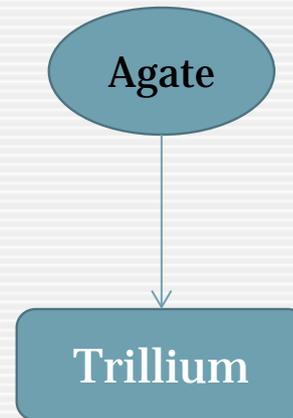


## Change

### Agate Shareholders



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- **Better Care**
- **Better Health**
- **Lower Cost**



*T is for Triple Aim*