

Sent: Thursday, June 04, 2015 6:11 AM
To: KEELING Ryan W * DCBS
Subject: Centene and Agate

As a physician in Lane County, I support the pending transaction between Centene and Agate Resources. In 1996, most of the physicians in our county banded together to fund Lipa (which became Agate) in order to create an organization that could best care for Oregon Health Plan members in our community. Our locally owned organization has served us and our patients well over the past two decades; it has been a phenomenal community resource that has enabled us to provide excellent care.

But the complexity and demands of delivering high quality and efficient health care have changed over time and many of us now realize that we must evolve if we are to bring needed value to our health care plan and continue doing the best possible job of serving our members. A relationship with Centene provides us with this opportunity.

It is crucial that Trillium remain a community-based organization in order to best respond to the needs of our members. Trillium's community connection will continue after Agate's ownership transitions to Centene for three reasons. Firstly, because Trillium's community structure and committees are mandated by Oregon statutes. Secondly, because Centene's corporate culture is to support independence among its various state plans. And lastly, because the providers and community members involved in our board, executive committee, provider advisory council, rural advisory council, and community advisory council will continue to remain involved and steer the company in the right direction.

However, in addition to remaining community-focused, Centene will add significant strength to Trillium. Centene has invested in creating the data infrastructure and tools our providers need to get the real-time information necessary for managing our members' illness and maintaining our members' health. Centene has affiliates in many states with whom Trillium will be able to collaborate and who can offer our community health ideas they have tested so that we have the opportunity to bring the best projects to our members. As well, Centene has a strong capital base that will allow Trillium to survive any fiscal storm that the coming years might bring and thereby allow our members a stable OHP provider.

I believe that by allowing Centene to acquire Trillium, Lane County will have the opportunity to continue evolving our CCO and significantly outperform all other CCO's in Oregon to our members' benefit. I urge you to support this transaction so that we may bring this opportunity to our community.

Sincerely,

-Scott

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