

STATE OF OREGON

**DEPARTMENT OF
CONSUMER & BUSINESS
SERVICES**

**DIVISION OF FINANCIAL
REGULATION**



REPORT OF FINANCIAL EXAMINATION

OF

**PACIFICSOURCE HEALTH PLANS
SPRINGFIELD, OREGON**

AS OF

DECEMBER 31, 2017

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DIVISION OF FINANCIAL REGULATION

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NAIC COMPANY CODE 54976

AS OF

DECEMBER 31, 2017

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SALUTATION

May 13, 2019

Honorable Cameron Smith, Director
Department of Consumer and Business Services
Division of Financial Regulation
State of Oregon
350 Winter Street NE
Salem, Oregon 97301-3883

Dear Director:

In accordance with your instructions and guidelines in the National Association of Insurance Commissioners (NAIC) Examiners Handbook, pursuant to ORS 731.300 and 731.302, respectively, we have examined the business affairs and financial condition of

**PACIFICSOURCE HEALTH PLANS
110 International Way
Springfield, Oregon 97477**

NAIC Company Code 54976

Hereinafter referred to as the "Plan." The following report is respectfully submitted.

SCOPE OF EXAMINATION

We have performed our regular, full-scope examination of PacificSource Health Plans. The examination was conducted in conjunction with the examination of a subsidiary health care service contractor, PacificSource Community Health Plans and a separate report of examination will be prepared for that entity. The last examination of this health care service contractor was completed as of December 31, 2013. This examination covers the period of January 1, 2014 to December 31, 2017.

We conducted our examination pursuant to ORS 731.300 and in accordance with ORS 731.302(1) which allows the examiners to consider the guidelines and procedures in the NAIC *Financial Condition Examiners Handbook*. The handbook requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Plan and evaluate system controls and procedures used to mitigate those risks. An examination also includes identifying and evaluating significant risks that could cause an insurer's surplus to be materially misstated both currently and prospectively.

All accounts and activities of the Plan were considered in accordance with the risk-focused examination process. This may include assessing significant estimates made by management and evaluating management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Plan's financial statements.

This examination report includes significant findings of fact, as mentioned in ORS 731.302 and general information about the insurer and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report, but separately communicated to other regulators and the Plan.

COMPANY HISTORY

The Plan was founded on April 12, 1933 as Pacific Hospital Association (a non-profit corporation) under the provisions of ORS Chapter 65 by a group of physicians who staffed and operated Pacific Christian Hospital in Eugene, Oregon. It received a certificate of authority in Oregon on April 20, 1940, and the Plan became authorized as a health care service contractor under the provisions of ORS Chapter 750. The Plan entered the Idaho market in 2007; Montana in 2010 and Washington in 2016.

In 2013 a new nonprofit holding company was created, under the name PacificSource. By year-end 2013 PacificSource became the sole member of the Plan. On September 1, 2016, PacificSource and Legacy Health finalized a partnership agreement whereby a new non-profit organization, Pacific Health Associates (PHA) was created, which, along with Legacy Health, now has a 50 percent member interest in PacificSource. PHA and Legacy Health each appointed six board members to the PacificSource board and these Board members then appoints three independent members of the community.

Capitalization

On October 28, 2013, the Oregon Division of Financial Regulation approved the Plan's Form A filing to create a new, non-insurer, ultimate parent for the holding company group. The formation

of the new parent is intended to maximize return on existing capital while also increasing access to sources of commercial financing for its subsidiary companies.

The Plan has no capital stock. The corporation has one member, PacificSource, an Oregon non-profit public benefit corporation. The Plan reported gross paid in and contributed surplus of \$22,166,216, which reflected a \$25 million contribution to surplus made by its parent in 2016. The reported amount represents net of the contribution and the prior reported contributed surplus of (\$2,833,784).

Dividends to Stockholders and Other Distributions

During the period under examination, the Plan did not declare or pay any dividends or made any distributions to its direct parent.

CORPORATE RECORDS

Board Minutes

In general, the review of the Board meeting minutes of the Plan indicated the minutes support the transactions of the Plan and clearly described the actions taken by its directors. A quorum, as defined in the Plan's Bylaws, met at all of the meetings held during the period under review.

The Plan's Bylaws, under Article II, authorize the Board to create one or more committees. The examiners reviewed the minutes and charters of six committees that oversee and support the PacificSource Group; an Audit and Compliance Committee, an Executive Committee, a Finance Committee, a Board Governance Committee, and a Talent Management and Compensation Committee.

The minutes indicated the Board directly approves the CEO's compensation through an executive session of the Board and indirectly approves the compensation of senior executives through approval of an annual budget. This process complies with the provisions of ORS 732.320(3).

Articles of Incorporation

The Plan's restated Articles of Incorporation were most recently amended on December 27, 2013, to name PacificSource as the sole member. The Articles of Incorporation conform to the Oregon Insurance Code.

Bylaws

Effective October 17, 2016, the Plan's Corporate Bylaws were amended and restated to reflect the partnership with Legacy Health and the subsequent participation on the Board of Directors of both Pacific Health Associates and Legacy Health designees, which are appointed to the PacificSource Board of Directors and then that Board appoints those individuals to the Plan's Board. Article II of the Plans' corporate Bylaws state the number of directors shall be no less than five (5) members and no more than fifteen (15) members. Not fewer than two directors or one-third of the directors, whichever is greater, shall be public representatives who are not practicing doctors or employees or trustees of a participant hospital. A majority of the directors shall not be salaried officers of the Plan. Each Director shall hold office until the annual meeting of the Sole Member (PacificSource) in which his or her term expires or until his or her successor is elected and qualified or until death, resignation or removal. A quorum of the Board of Directors shall consist of at least two-thirds of the number of directors in office immediately before the meeting begins. A quorum shall not be met unless at least three representatives from Pacific Health Associates designees and three

representatives from the Legacy Health designees are present at any given meeting of the Board.

The Plan's Bylaws conformed to Oregon statutes.

MANAGEMENT AND CONTROL

Board of Directors

The Bylaws, in Article II, state the governing board of the Corporation shall be known as the Board of Directors, said directors being referred to as trustees. The number of directors shall consist of no fewer than five (5) members and no more than fifteen (15) members, and elected annually by the Sole Member. Members of the Board of Directors as of December 31, 2017, were:

<u>Name and Address</u>	<u>Principal Affiliation</u>	<u>Representative</u>	<u>Member Since</u>
Jeffrey Bruce Barber Austin, Texas	Executive Consultant The Pace Group	Public	2016
Robert Wells Bentley Portland, Oregon	Physician EyeHealth Northwest	Physician	2016
George Joseph Brown Portland, Oregon	President & CEO Legacy Health	Physician	2016
Edwin Dahlberg * Boise, Idaho	Retired	Public	2009
Ronald King Portland, Oregon	Retired	Public	2016
Roger M. Saydack Eugene, Oregon	Chief Operating Officer & VP Peace Health	Physician	2014
Patricia Schmitt Redmond, Oregon	Retired	Public	2014
Divya Sharma Bend, Oregon	Chief Medical Director Central Oregon Independent Practice Association, Inc.	Physician	2012

<u>Name and Address</u>	<u>Principal Affiliation</u>	<u>Representative</u>	<u>Member Since</u>
Claire Spain-Remy Lakewood, Washington	Retired	Public	2017
David Vinson Austin, Texas	President & CEO World Doc/Social Wealth, Inc.	Public	2017
Mark Werner Minneapolis, Minnesota	Medical Director The Charles Group	Physician	2017
Charles Allen Wilhoite Portland, Oregon	Managing Director Willamette Management Assoc.	Public	2016
John Wesley Winter, Jr. Newport, Oregon	Chief Financial Officer ZAPS Technologies	Public	2016
Richard Lee Wright Eugene, Oregon	President and CEO Market of Choice	Public	2010

*Chairman

The Plan is in compliance with ORS 750.015(1).

Officers

Principal officers serving at December 31, 2017, were as follows:

<u>Name</u>	<u>Title</u>
Kenneth P. Provencher	President and Chief Executive Officer
Kristin E. Kernutt	Secretary VP Legal Affairs & General Counsel
Peter F. Davidson	Executive VP and Chief Financial Officer
Erick T. Doolen	Executive VP and Chief Operating Officer
Daniel Roth	Executive VP and Chief Medical Officer
Daniel Stevens	Executive VP and Oregon Regional Director
Sharon Thomson	Executive VP Community Strategy & Marketing

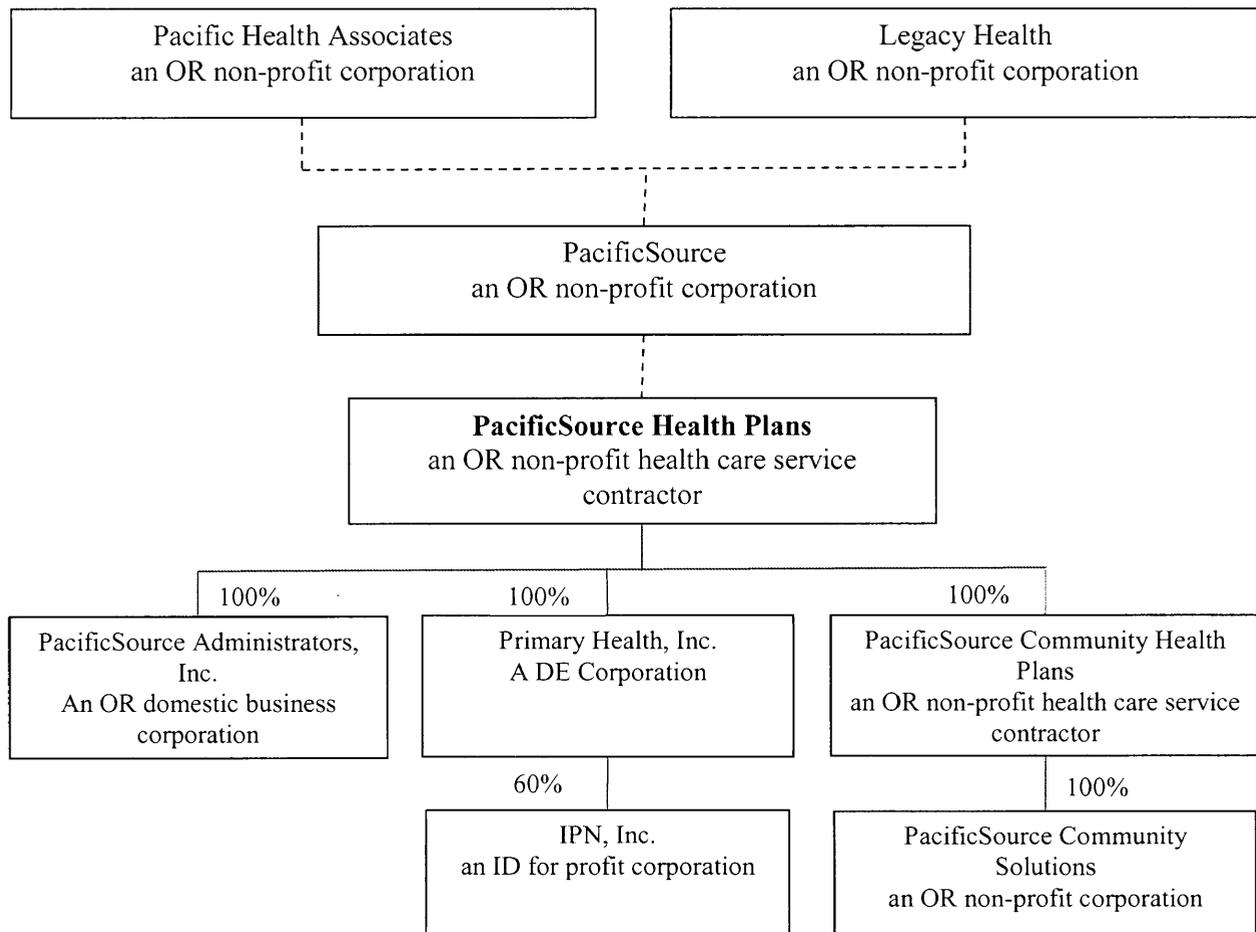
Conflict of Interest

The Plan's Board adopted a formal statement of policy concerning conflict of interest for all Directors, officers and responsible employees. Board members, senior officers and key employees

are required to annually sign a conflict of interest declaration. From a review of the completed conflict of interest statements, the affected personnel performed due diligence in completing the statements. No material conflicts of interest were noted.

Insurance Company Holding System

An insurance holding company registration statement was filed by the Plan in accordance with the provisions of ORS 732.552, ORS 732.554, and Oregon Administrative Rule (OAR) 836-027-0020(1). The following organizational chart shows the relationship between the related entities of the Plan:



A description of each of the entities above is as follows:

Legacy Health is an Oregon public benefit corporation formed on November 4, 1970. It was formed as a 501(c)(3) organization to be operated, supervised, or controlled by the following nonprofit corporations; Legacy Emanuel Hospital & Health Center, Legacy Good Samaritan Hospital and Medical Center, Legacy Mount Hood Medical Center, Legacy Meridian Park Hospital, Silverton Health, Legacy Visiting Nurse Association, and Legacy Salmon Creek Hospital. Legacy Health appoints six board members of PacificSource and is a controlling entity.

Pacific Health Associates is an Oregon public benefit corporation with no members formed on December 16, 2015. It also appoints six board members of PacificSource and is a controlling entity.

PacificSource, an Oregon non-profit public benefit corporation, was formed on July 1, 2013, under Chapter 65 of the Oregon Revised Statutes to act as the holding company for the insurance group. It is the management company for the group and maintains all the employees and operational assets. It would be considered the direct parent of the Plan.

The Plan owns or controls by being the sole member the following:

PacificSource Administrators, Inc. (PAI), an Oregon domestic business corporation formed on December 31, 2002, is a third-party administrator formed by the acquisition of Manley Services, Select Benefit Administrators, and Riverside Benefit Administrators. It specializes in reimbursement administration of Flexible Spending Accounts (FSA), Health Reimbursement Account (HRA) plan management, and COBRA administration.

Primary Health, Inc. (PHI), is a Delaware stock corporation formed on November 20, 1997, as a holding company for Primary Health Network, Inc., an Idaho domiciled life insurer, which was merged into the Plan effective December 31, 2009.

IPN, Inc. is an Idaho for-profit corporation owned 60% by PHI and 40% by other investors, none of whom owns or controls the company. IPN is a provider network for some of Idaho's largest health plans including United HealthCare, Aetna, Cigna, and Great West Health Plans. IPN was incorporated on July 6, 1993, and now works with 75 national and regional based insurance companies, third-party administrators, as well as local and state insurers.

PacificSource Community Health Plans (PCHP) is an Oregon domiciled non-profit health care service contractor formerly known as Clear One Health Plans, Inc. The Plan is the sole member. PCHP writes Medicare Advantage plans.

PacificSource Community Solutions (PCS) is an Oregon non-profit corporation, in which the PCHP is the sole member. It qualified as a Coordinated Care Organization (CCO) providing Oregon Health Plan coverage to individuals with limited income and assets.

Intercompany Agreements

The following agreements are in place between the Plan and its affiliates or subsidiaries within the insurance company holding system:

Administrative Services Agreement

Effective December 31, 2013 and amended on January 1, 2014; January 1, 2015; January 1, 2016; September 1, 2016; and again on January 1, 2017, PacificSource agrees to provide the Plan with the following services: executive oversight; data processing, management and storage services;

claims processing services; accounting and financial management services and support; office equipment and furniture; legal services; marketing services and support; sales services and support; administrative services; health services support; provider network support; actuarial, underwriting and analytics services; internal audit services; compliance resources; and other services as mutually agreed upon by the parties. The agreement calls for the Plan to pay a fixed monthly amount, payable on or before the 15th of each month, however, if calendar year expenses incurred by PacificSource to provide the services exceeds the budgeted amount at the time the parties determined the Base Monthly Fee, the excess amount can be paid on a quarterly or annual basis as PacificSource determines, within 30 days after PacificSource provides the Plan an invoice or accounting for the amount together with supporting documentation for the invoice.

Tax Allocation Agreement

Effective December 31, 2013 an Agreement was entered into between PacificSource, the Plan, PacificSource Community Health Plans, PacificSource Administrators, Primary Health, Inc., and PacificSource Community Solutions. The agreement requires all subsidiaries to pay PacificSource the portions of the tax liability related to them. All tax payments are to be settled within 90 days of filing the tax return. Subsidiaries are also required to advance to PacificSource amounts necessary to reimburse PacificSource for its portion of estimated federal income tax payments related to the subsidiary on an interim basis within 30 days of receiving notice of amount due. After filing the consolidated income tax return, if the allocated tax of a subsidiary exceeds the estimated tax, subsidiaries are required to pay PacificSource the excess amount. If estimated tax exceeds the allocated tax, PacificSource shall reimburse the excess back to the subsidiary.

License Agreement

Effective January 1, 2014, an agreement was entered into between PacificSource and its subsidiaries granting a non-exclusive, nontransferable, license to use the PacificSource service mark (Mark). The Plan, PCHP, PCS, and PSA agreed not to further license or assign the rights provided under the Agreement to any entities without the express, written consent of PacificSource. All listed subsidiaries agree that PacificSource is the owner of the Mark, and that all use of the Mark shall inure to the benefit of PacificSource and further agree that it has no rights, title or interest in the Mark other than the right to use the Mark per the terms of the Agreement. No license fee was charged for the use of the Mark. Mark will be used in the ordinary course of business and will be monitored by PacificSource.

FIDELITY BOND AND OTHER INSURANCE

The examination of insurance coverages involved a review of adequacy of limits, retentions, and the solvency of the insurers providing the coverages. The insurance coverages are provided through insurance policies issued by unaffiliated carriers. Coverage protected the Plan and all affiliate and subsidiary companies as a named insured. The group as a whole is insured up to \$10,000,000 per occurrence, after a \$10,000 deductible per single loss, against losses from acts of dishonesty and fraud by its employees and agents. Fidelity bond coverage met the minimum coverage recommended by the NAIC. Other insurance coverages in force at December 31, 2017, were found to be adequate, and are as follows:

Commercial property	Managed care errors and omissions
Crime coverage	Director's and officer's liability
Commercial auto	Fiduciary
Umbrella/catastrophe liability	Employed lawyers liability
General liability	Cyber liability

TERRITORY AND PLAN OF OPERATION

The Plan has Certificates of Authority in the States of Idaho, Montana, Oregon and Washington.

There are regional offices in Portland, and Bend, Oregon, Boise, Idaho and Helena, Montana. The

Plan is an administrative and contracting organization, whose primary functions are:

- Enrolling health plan members
- Maintaining membership records
- Collecting membership premiums and dues
- Paying membership claims
- Collecting other revenues (including co-pays, deductibles, and fees)
- Contracting with providers of medical and dental health care services

The Plan's health care network includes approximately 47,359 participating providers throughout Oregon, Idaho, SW Washington, and Montana.

The Plan reported total enrolled members over the past five years as follows:

<u>Line of Business</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Indiv. hospital & medical	23,810	13,210	19,739	22,658	35,513
Group hospital & medical	114,052	97,432	105,097	106,137	137,587
Medicare supplement	19	22	28	37	50
Dental	14,441	17,162	16,594	15,955	15,145
Other	<u>57,373</u>	<u>34,055</u>	<u>27,022</u>	<u>22,744</u>	<u>18,680</u>
Total enrollment	<u>209,695</u>	<u>161,881</u>	<u>168,480</u>	<u>167,531</u>	<u>206,975</u>

In 2017, the Plan reported direct business in the following states:

<u>State</u>	<u>Direct Premiums Written</u>
Idaho	\$ 55,662,087
Montana	177,225,008
Oregon	<u>471,345,172</u>
Total	<u>\$ 704,232,267</u>

GROWTH OF THE COMPANY

Growth of the Plan over the past five years is reflected in the following schedule. Amounts were derived from Plan's annual statements, except in those years where a report of examination was published by the Oregon Division of Financial Regulation.

<u>Year</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Capital and Surplus</u>	<u>Net Income (Loss)</u>
2013 *	230,087,481	78,793,742	151,293,739	14,706,783
2014	235,079,926	86,921,925	148,158,001	(16,852,392)
2015	228,865,196	84,468,833	144,396,362	(10,209,074)
2016	238,086,346	80,724,649	157,361,698	(21,087,838)
2017 *	275,156,676	109,228,490	165,928,186	20,202,476

*Per examination

LOSS EXPERIENCE

The following exhibit reflects the annual underwriting results of the Plan over the last five years. The amounts were obtained from copies of the Plan's filed annual statements and, where indicated, from the previous examination reports.

<u>Year</u>	<u>(1) Total Revenues</u>	<u>(2) Total Hospital and Medical</u>	<u>(2)/(1) Medical Loss Ratio</u>	<u>(3) Claim Adjustment and General Expenses</u>	<u>(2)+(3)/(1) Combined Loss Ratio</u>
2013 *	724,143,059	626,659,696	86.8%	97,927,342	100.3%
2014	610,570,963	528,139,732	86.5%	99,963,018	103.7%
2015	564,837,636	487,253,582	86.3%	92,541,241	101.8%
2016	547,923,933	486,586,666	88.8%	90,630,831	105.3%
2017 *	698,867,056	584,562,480	83.6%	94,732,513	97.2%

*Per examination

A combined claims and expense to premium ratio in excess of 100% typically indicates an underwriting loss. The Plan reported underwriting losses in four of the last five years.

REINSURANCE

At December 31, 2017, the Plan was covered by four separate reinsurance agreements with RGA Reinsurance Company (NAIC #93572, authorized in Oregon since May 25, 1982).

The first is an Excess Risk Reinsurance Agreement covering the employer stop loss policy issued to the City of Eugene. Under the agreement, the reinsurer shall reimburse the Plan for unlimited losses per member for each individual risk, after retention of \$245,000.

The second is a Student Health Excess Risk Reinsurance Agreement covering commercial members under policies classified by the Plan as Student Health Programs. Under the policy, the reinsurer reimbursed the Plan for unlimited losses after a retention of \$280,000.

The third is an Excess Risk Reinsurance Agreement covering members under self-funded business. Under the policy, the reinsurer reimbursed the Plan for unlimited losses after a retention of \$300,000.

Finally, an HMO Excess Risk Reinsurance Agreement for unlimited losses on all group and individual lines after a retention of \$1,000,000.

It was determined the reinsurance agreements clearly specified the risk taken by the reinsurer, with no unusual provisions reducing the reinsurer's risk. Each reinsurance agreements contained a proper insolvency clause in accordance with ORS 731.508(3) as required to take reserve credits for reinsurance ceded. However, the agreements did not contain a settlement clause as required by OAR 836-012-0310.

I recommend the Plan amend its ceded reinsurance agreements with RGA Reinsurance Company to include a settlement clause pursuant to the provisions of OAR 836-012-0310.

In view of the Plan's reported surplus of \$128,538,677 at December 31, 2017, it appears the Plan does not maintain risk on any one subject in excess of 10% of its surplus to policyholders, in compliance with ORS 731.504.

ACCOUNTS AND RECORDS

In general, the Plan's records and source documentation supported the amounts presented in the Plan's December 31, 2017, annual statement and were maintained in a manner by which the financial condition was readily verifiable pursuant to the provisions of ORS 733.170. However, at December 31, 2017 the Plan failed to disclose its 50% member interest partnership with Legacy Health effective September 1, 2016 in its filed Annual Statement pursuant to the provisions of ORS 732.548 through ORS 732.572. During exam fieldwork, the Plan filed the December 31, 2018 Annual Statement, which properly disclosed Legacy Health in Schedule Y – Part 1.

STATUTORY DEPOSIT

As of the examination date, the Plan maintained a \$250,000 surety bond on file with the Division of Financial Regulation, which meets the requirements of ORS 750.045(2). In addition, the Plan reported \$1,089,000 in a US Bank CD as a deposit held for the Idaho Department of Insurance, for the benefit of all policyholders. The deposit was verified from the records of the Division, at the request of the Idaho Insurance Department. The deposit was also confirmed from US Bank. An additional deposit of \$258,656 in cash at First Interstate Bank, on deposit with the Montana Commissioner of Securities and Insurance, was confirmed directly with the bank.

COMPLIANCE WITH PRIOR EXAMINATION RECOMMENDATIONS

There were no recommendations made as a result of the 2013 report of examination and no adjustments were made to surplus.

SUBSEQUENT EVENTS

During 2018, PacificSource purchased the former Symantec campus building in Springfield, OR. The building will eventually allow PacificSource to consolidate staff into its new headquarters. PacificSource moved some employees into the new building starting in February 2019, starting with some Springfield/Eugene office staff in Lane County.

On July 3, 2018, the rating agency AM Best upgraded the financial strength credit rating of the Plan from a B++ to an A- in large part due to the Plan's strategic role within its integrated health care delivery system and the partnership of PacificSource and Legacy Health. Additionally, Legacy Health is now one of the Plan's largest self-funded accounts.

FINANCIAL STATEMENTS

The following financial statements are based on the statutory financial statements filed by the Plan with the Division of Financial Regulation and present the financial condition of the Plan for the period ending December 31, 2017. The accompanying comments on financial statements reflect any examination adjustments to the amounts reported in the annual statement and should be considered an integral part of the financial statements. These statements include:

- Statement of Assets
- Statement of Liabilities, Capital and Surplus
- Statement of Revenue and Expenses
- Reconciliation of Surplus since the Last Examination

PACIFICSOURCE HEALTH PLANS
ASSETS
As of December 31, 2017

Assets	Balance per Plan	Examination Adjustments	Balance per Examination	Notes
Bonds	\$ 84,389,100	\$ -	\$ 84,389,100	1
Common stocks	108,371,960	-	108,371,960	1
Cash, cash equivalents and short-term investments	34,447,623	-	34,447,623	1
Other invested assets	490,842	-	490,842	2
Receivable for securities	27,653	-	27,653	
Aggregate write-ins for invested assets	<u>-</u>	<u>-</u>	<u>-</u>	
Subtotal, cash and invested assets	<u>227,727,179</u>	<u>\$ -</u>	<u>227,727,179</u>	
Investment income due and accrued	528,868	-	528,868	
Premiums and considerations				
Uncollected premiums, agents' balances in course of collection	14,077,961	-	14,077,961	
Accrued retrospective premiums and contracts subject to redetermination	62,531	-	62,531	
Reinsurance				
Amounts recoverable from reinsurers	2,017,494	-	2,017,494	
Other amounts receivable under reinsurance contracts	538,953	-	538,953	
Amounts receivable related to uninsured plans	6,262,236	-	6,262,236	
Current FIT recoverable	12,462,679	-	12,462,679	
Receivable from parent, subsidiaries and affiliates	3,092,789	-	3,092,789	
Health care and other amounts receivable	7,412,620	-	7,412,620	
Aggregate write-ins for other than invested assets	<u>973,366</u>	<u>-</u>	<u>,973,366</u>	
Total Assets	<u>\$ 275,156,676</u>	<u>\$ -</u>	<u>\$ 275,156,676</u>	

**PACIFICSOURCE HEALTH PLANS
LIABILITIES, CAPITAL AND SURPLUS
As of December 31, 2017**

	Balance per Plan	Examination Adjustments	Balance per Examination	Notes
Claims unpaid	\$ 81,437,317	\$ -	\$ 81,437,317	2
Accrued medical incentive pool and bonus amounts	3,949,762	-	3,949,762	2
Unpaid claims adjustment expense	2,173,459	-	2,173,459	
Aggregate health policy reserves	7,115,291	-	7,115,291	
Premiums received in advance	8,816,091	-	8,816,091	
General expenses due or accrued	3,125,335	-	3,125,335	
Net deferred tax liability	100,000	-	100,000	
Amounts withheld or retained for the account of others	2,310,000	-	2,310,000	
Payable to parent, subsidiaries and affiliates	5,324	-	5,324	
Liability for amounts held under uninsured plans	187,575	-	187,575	
Aggregate write-ins for liabilities	<u>8,334</u>	<u>-</u>	<u>8,334</u>	
Total Liabilities	<u>\$ 109,228,490</u>	<u>\$ -</u>	<u>\$ 109,228,490</u>	
Aggregate write-ins for special surplus funds	\$ 15,223,293	\$ -	\$ 15,223,293	
Gross paid-in and contributed capital	22,166,216	-	22,166,216	
Unassigned funds (surplus)	<u>128,538,677</u>	<u>-</u>	<u>128,538,677</u>	
Surplus as regards policyholders	<u>\$ 165,928,186</u>	<u>-</u>	<u>\$ 165,928,186</u>	
Total Liabilities, Surplus and other Funds	<u>\$ 275,156,676</u>	<u>\$ -</u>	<u>\$ 275,156,676</u>	

PACIFICSOURCE HEALTH PLANS
STATEMENT OF REVENUE AND EXPENSES
For the Year Ended December 31, 2017

	Balance per Plan	Examination Adjustments	Balance per Examination	Notes
Revenue				
Net premium income	\$ 697,918,555	\$ -	\$ 697,918,555	
Change in unearned premium reserves and reserves for rate credits	948,501	-	948,501	
Aggregate write-ins for health care related revenues	<u>-</u>	<u>-</u>	<u>-</u>	
Total revenue	698,867,056	-	698,867,056	
Hospital and Medical:				
Hospital/medical benefits	371,531,523	-	371,531,523	
Other professional services	54,999,887	-	54,999,887	
Outside referrals	46,039,252	-	46,039,252	
Emergency room and out-of-area	29,929,368	-	29,929,368	
Prescription drugs	81,574,720	-	81,574,720	
Incentive pool, withhold adjustments and bonus amounts	<u>5,370,783</u>	<u>-</u>	<u>5,370,783</u>	
Subtotal	589,445,533	-	589,445,533	
Less:				
Net reinsurance recoveries	<u>4,883,053</u>	<u>-</u>	<u>4,883,053</u>	
Total medical and hospital	584,562,480	-	584,562,480	
Non-health claims	-	-	-	
Claim adjustment expenses	32,578,995	-	32,578,995	
General administrative expenses	62,153,518	-	62,153,518	
Increase in reserves for life and accident and health contracts	<u>-</u>	<u>-</u>	<u>-</u>	
Total underwriting deductions	<u>679,294,993</u>	<u>-</u>	<u>679,294,993</u>	
Net underwriting gain or (loss)	<u>19,572,063</u>	<u>-</u>	<u>19,572,063</u>	
Net investment income earned	2,489,756	-	2,489,756	
Net realized capital gains (losses)	<u>367,516</u>	<u>-</u>	<u>367,516</u>	
Net investment gains (losses)	2,857,272	-	2,857,272	
Net gain or (loss) from agents' or premium balances charged off	(230,982)	-	(230,982)	
Aggregate write-ins for other income or expense	(1,122,957)	-	(1,122,957)	
Federal income taxes incurred	<u>.872,919</u>	<u>-</u>	<u>.872,919</u>	
Net income	<u>\$ 20,202,476</u>	<u>\$ -</u>	<u>\$ 20,202,476</u>	

PACIFICSOURCE HEALTH PLANS
RECONCILIATION OF SURPLUS SINCE THE LAST EXAMINATION
For the Year Ended December 31,

	2017	2016	2015	2014
Surplus as regards policyholders, December 31, previous year	<u>\$157,361,698</u>	<u>\$144,396,362</u>	<u>\$148,158,002</u>	<u>\$151,293,739</u>
Net income (loss)	20,202,476	(21,087,838)	(10,209,074)	(16,852,392)
Change in net unrealized capital gains or (losses)	7,625,678	9,670,612	4,473,212	9,535,435
Change in net deferred income tax	(2,300,000)	(700,000)	3,100,000	2,935,000
Change in non-admitted assets	(16,961,667)	698,592	(1,125,777)	1,246,220
Change in provision for reinsurance	-	-	-	-
Change in surplus notes	-	-	-	-
Cumulative effects of changes in accounting principles	-	-	-	-
Capital changes:				
Paid in	-	-	-	-
Transferred from surplus (Stock Dividend)	-	-	-	-
Transferred to surplus	-	-	-	-
Surplus adjustments:				
Paid in	-	25,000,000	-	-
Transferred to capital (Stock Dividend)	-	-	-	-
Transferred from capital	-	-	-	-
Distributions to parent (cash)	-	-	-	-
Change in treasury stock	-	-	-	-
Examination adjustment	-	-	-	-
Aggregate write-ins for gains and losses in surplus	-	(616,030)	-	-
Change in surplus as regards policyholders for the year	<u>8,566,488</u>	<u>12,965,335</u>	<u>(3,761,639)</u>	<u>(3,135,737)</u>
Surplus as regards policyholders, December 31, current year	<u>\$165,928,186</u>	<u>\$157,361,697</u>	<u>\$144,396,362</u>	<u>\$148,158,002</u>

NOTES TO FINANCIAL STATEMENTS

Note 1 – Invested Assets

At year-end 2017, the Plan’s long-term bond investments were in US obligations, US federal agency bonds, municipal obligations, and corporate issues. The Plan did have a moderate exposure to mortgaged-backed and asset-backed securities. All of MBS/ABS issues were investment rated at year-end 2017, with a carrying book value of \$23.9 million comprised 28.3% of the total long-term bond portfolio, and 25.9% of all invested assets.

Short-term investments consisted of one U.S. Treasury bond and a corporate bond maturing in less than three months.

Common stocks included the equity in three wholly owned subsidiaries, totaling \$77.8 million, of which \$71.6 million was concentrated in a subsidiary insurer’s capital and surplus account. The remaining balance represents the book value of 29 separate mutual funds.

A comparison of the major investments over the past five years shows the following:

<u>Year</u>	<u>A</u>	<u>B</u>	<u>C</u>	<u>Ratio</u>	<u>Ratio</u>	<u>Ratio</u>
	<u>Bonds</u>	<u>Common Stocks</u>	<u>Cash and Short-term</u>	<u>A/ Total Assets</u>	<u>B/ Total Assets</u>	<u>C/ Total Assets</u>
2013*	\$ 98,946,314	\$ 68,171,285	\$39,220,260	43.0%	29.6%	17.0%
2014	80,857,476	92,673,490	9,072,944	34.4%	39.4%	3.9%
2015	74,904,843	94,506,472	13,034,589	32.7%	41.3%	5.7%
2016	67,005,027	98,527,246	30,310,647	28.1%	41.4%	12.7%
2017*	84,389,100	108,371,960	34,447,623	30.7%	39.4%	12.5%

* Balance per examination

As of December 31, 2017, sufficient invested assets were invested in amply secured obligations of the United States, the State of Oregon, or in FDIC insured cash deposits, and the Plan was in compliance with ORS 733.580.

A review of Board of Director and Committee minutes did not indicate the Board nor any authorized committee approved the investment transactions in any of the years under, in violation of ORS 733.730. The Plan uses Wells Capital Management to provide investment advisory services, including actively managing both fixed and equity portfolios in accordance with the Plan’s investment policy.

I recommend the Plan have the Board of Directors approve all investment transactions on a regular basis, and that a formal resolution be voted on by the Board at each meeting, pursuant to ORS 733.730.

Effective February 10, 2010, the Plan entered into a custodial agreement with Wells Fargo Bank N.A. The agreement contained all of the relevant protections described in OAR 836-027-0200(4)(a) through (l).

Note 2 – Other Invested Assets

The Plan reported other long-term assets consisting of a hedge fund, Phoenix Fixed Income Fund LP. Investments of these types are not expressly prohibited by ORS 732.325 or ORS 733.780, but they do fall under the “prudent investor” standard of ORS 733.670. As such, the Insurance Code limits them to the lesser of seven and one-half percent of the insurer’s assets or the excess of the insurer’s assets over all liabilities and required capitalization. At December 31, 2017, the Plan reported investment of \$490,842 in this fund, and the Plan was in compliance with the statute.

Note 3 – Actuarial Reserves

A review of the unpaid claims and claim adjustment expense reserves for the Plan was performed by Michael Sink, ASA, MAAA, life and health actuary for the Oregon Division of Financial Regulation. As part of his review, he examined the supporting statements prepared by Mark Florian, FSA, MAAA, Vice President, Actuarial and Underwriting, in preparation of the Statement of Actuarial Opinion as of December 31, 2017.

Mr. Sink reviewed the reconciliation of the data used in the Plan’s financial statement to the data in the actuarial work papers and found them to be consistent. He relied on work performed by the examiners who reviewed the underlying data used to create the annual statement filing, as well as prepared his own independent calculations. He determined the following:

	<u>My Estimate</u>	<u>Annual Statement</u>
Claims Unpaid	\$81,233,723	\$81,233,723
Accrued Medical Incentive Pool and Bonus Payments	3,929,762	3,929,762
Unpaid Claims Adjustment Expenses (CAE)	2,173,459	2,173,459
Aggregate Health Policy Reserves	7,115,291	7,115,291
Premium Deficiency Reserves	-	-
Total Actuarial Liabilities	<u>\$94,452,235</u>	<u>\$94,452,235</u>

The appointed actuary opined that the reserves for unpaid claims and CAE carried by the Plan as of December 31, 2017 were reasonable. Mr. Sink’s total estimate agreed to the appointed actuary’s estimate. He concurred that the reserves of the Plan were reasonably stated as of December 31, 2017.

SUMMARY OF COMMENTS AND RECOMMENDATIONS

There were no adjustments made to the Plan's surplus, however, the following is a summary of the recommendations made in this report of examination:

Page

- 18 I recommend the Plan amend its ceded reinsurance agreements with RGA Reinsurance Company to include a settlement clause pursuant to the provisions of OAR 836-012-0310.
- 25 I recommend the Plan have the Board of Directors approve all investment transactions on a regular basis, and that a formal resolution be voted on by the Board at each meeting, pursuant to ORS 733.730.

CONCLUSION

During the four-year period covered by this examination, the surplus of the Plan has increased from \$151,293,739, as presented in the December 31, 2013, report of examination, to \$165,928,186, as shown in this report. The comparative assets and liabilities are:

	December 31,		
	<u>2017</u>	<u>2013</u>	<u>Change</u>
Assets	\$ 275,156,676	\$ 230,087,481	\$ 45,069,195
Liabilities	<u>109,228,490</u>	<u>78,793,743</u>	<u>30,434,748</u>
Surplus	<u>\$ 165,928,186</u>	<u>\$ 151,293,738</u>	<u>\$ 14,634,447</u>

ACKNOWLEDGMENT

The cooperation and assistance extended by the officers and employees of the Plan during the examination process are gratefully acknowledged.

In addition to the undersigned, Tho Le, AFE, AFE, Maanik C. Gupta, Michael P. Phillips, CFE, CPA, AES, insurance examiners, and Michael Sink, ASA, MAAA, Life & Health Actuary for the State of Oregon, Department of Consumer and Business Services, Division of Financial Regulation, all participated in this examination.

Respectfully submitted,



Mark A. Giffin, CFE,
Senior Insurance Examiner
Division of Financial Regulation
Department of Consumer and Business Services
State of Oregon

AFFIDAVIT

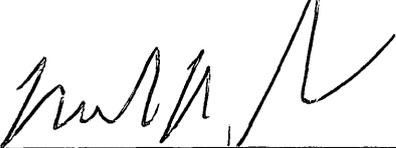
STATE OF OREGON)

County of Marion)

Mark A. Giffin, CFE, being duly sworn, states as follows:

1. I have authority to represent the state of Oregon in the examination of PacificSource Health Plans, Springfield, Oregon.
2. The Division of Financial Regulation of the Department of Consumer and Business Services of the State of Oregon is accredited under the National Association of Insurance Commissioners Financial Regulation Standards and Accreditation.
3. I have reviewed the examination work papers and examination report. The examination of PacificSource Health Plans was performed in a manner consistent with the standards and procedures required by the Oregon Insurance Code.

The affiant says nothing further.



Mark A. Giffin, CFE,
Senior Insurance Examiner
Division of Financial Regulation
Department of Consumer and Business Services
State of Oregon

Subscribed and sworn to before me this 1st day of July, 2019.

Lauren N. Bodine
Notary Public in and for the State of Oregon

My Commission Expires: 1/22/2022

