In the Matter of:



# STATE OF OREGON DEPARTMENT OF CONSUMER AND BUSINESS SERVICES DIVISION OF FINANCE AND CORPORATE SECURITIES

# BEFORE THE DIRECTOR OF THE DEPARTMENT OF CONSUMER AND BUSINESS SERVICES

Mortgage Research LLC, dba Mortgage
Research and Affiliates, and Norman R.
Segundo,
Respondents.

Final Order to Cease and Desist and Order
Assessing Civil Penalties Entered B y
Default as to Respondent Mortgage
Research LLC dba Mortgage Research and
Affiliates; and
Order to Vacate as to Respondent Norman
R. Segundo

DM-13-0004

On April 8, 2015, the Director of the Department of Consumer and Business Services for the State of Oregon (hereinafter "the Director"), acting pursuant to the authority contained in the Oregon Mortgage Lender Law, Oregon Revised Statutes ("ORS") 86A.100 *et seq.*, and Oregon Administrative Rules ("OAR") 441-850-0005 through 441-885-0010 (hereinafter "the Oregon Mortgage Lender Law") and ORS 697.602 to 697.842 and OAR 441-910-0000 through 441-910-0120 (hereinafter "the Oregon Debt Management Service Provider law"), issued Administrative Order No. DM-13-0004, (Order) Order to Cease and Desist, Proposed Order Assessing Civil Penalties and Notice of Right to a Hearing to Mortgage Research LLC, dba Mortgage Research and Affiliates, (MR) and Norman R. Segundo (Segundo).

On April 9, 2015, a true copy of the Order was mailed by regular, first-class mail and by certified mail postage prepaid addressed to Mortgage Research LLC, 4080 Via Marisol, Suite 329, Los Angeles, CA 90024 and to Mortgage Research LLC, 502 East John Street, Carson

City, NV 89706. Each document was returned as undeliverable either because the addressee was unknown or the document was undeliverable as addressed (Order sent to Nevada).

On April 9, 2015, pursuant to ORS 60.731(3), a copy of the Order was hand delivered to the Oregon Secretary of State at 255 Capitol Street NE, Salem, Oregon.

On April 9, 2015, a true copy of the Order was mailed by regular, first-class mail and by certified mail postage prepaid addressed to Norman R. Segundo at the following addresses: 4080 Via Marisol, Suite 329, Los Angeles, CA 90024; 8972 Chapman Ave. #118, Garden Grove, CA 972841-2737; and P. O. Box 5073, Anaheim, CA 92814. All of the documents to Segundo were returned to the Division and were marked as follows: Return to Sender, Vacant, Unable to Forward, or Not Known. Service was not perfected on Segundo.

No request for a hearing has been submitted to the Division and the time to do so has past.

## FINDINGS OF FACTS

The Director finds that:

- 1. At all times material to this Order, MR reported a principal place of business of 4080 Via Marisol, Unit 239, Los Angeles, CA 90042.
- 2. MR was organized in the State of Nevada on January 1, 2007, with Business ID No. NV20071597220 but the license was revoked by the Nevada Secretary of State's Office on February 1, 2014.
- 3. At all times material to this Order, Norman R. Segundo (Segundo) was a managing member of MR.
- 4. Neither MR nor Segundo have ever been registered with the Oregon Secretary of State to do business in Oregon.
- 5. Neither MR nor Segundo have ever held a license to engage in residential mortgage transactions as a mortgage broker in Oregon and have never been registered to provide debt management services in Oregon.

- 6. Segundo has never been licensed to act as a mortgage loan originator and MR has not sponsored any Oregon mortgage loan originator licenses.
- 7. At all times material to this order, consumers KB and RB were Oregon residents, and were party to a home mortgage loan secured by real estate located in Oregon.
- 8. On or about November 14, 2011, KB and RB were seeking to stop a foreclosure sale and to obtain a loan modification on their residential property. The retained Segundo and MR to help them achieve these objectives.
- 9. Segundo sent the couple a packet of documents to fill out and return to him. KB and RB received and completed documents over the course of a few weeks in November and December 2011.
- 10. Segundo instructed KB and RB to make payments to a Wells Fargo account and provided the account number for Mortgage Research and Affiliates to the consumers. KB and RB made the following deposits into the Mortgage Research and Affiliates account on the dates listed below:

\$1,500	11-14-11
\$ 500	12-01-11
\$ 500	12-05-11
\$ 500	12-23-11
\$ 500	01-10-12
\$ 500	04-05-12

11. KB and RB did not receive a loan modification or a refund from MR or Segundo.

## CONCLUSIONS OF LAW

The Director concludes that:

1. Respondent MR acted as a "mortgage broker" under ORS 86A.100(5)(a)(C) when MR for compensation, or in the expectation of compensation, either directly or indirectly made, negotiated, or offered to make or negotiate a modification to the terms and conditions of a mortgage loan for KB and RB.

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- 2. Respondent MR engaged in "residential mortgage transactions in this state" under ORS 86A.103(2) by acting as a mortgage broker when Respondents offered to negotiate a modification to the terms and conditions of KB and RB's residential mortgage loan secured by property located in Oregon.
- 3. Respondent MR violated ORS 86A.103(1) by engaging in residential mortgage transactions in Oregon without first obtaining a license as a mortgage broker under ORS 86A.095 to 86A.198.
- 4. Respondent MR engaged in debt management services when they received money or expected to receive money from KB and RB for providing advice, assistance, instruction or instructional material concerning a debt management service, or modifying the terms and conditions of an existing loan under ORS 697.602(2)(c).
- 5. Respondent MR violated ORS 697.612(1)(b)(E) when they provided advice, assistance, instruction or instruction material regarding a debt management service to KB and RB when Respondents were not registered as debt management service providers.
- 6. Respondent MR violated ORS 697.612(1)(a) by performing a debt management service without being registered with the Director to provide such a service.
- 7. Respondent MR violated ORS 697.692(1)(a) by accepting or receiving an initial fee of more than \$50 from KB and RB.
  - 8. Service was not perfected on Respondent Segundo.

## **ORDERS**

NOW, THEREFORE, THE DIRECTOR ISSUES THE FOLLOWING ORDER:

1. Pursuant to ORS 86A.127(4) and 697.825(1)(a), the Director hereby orders Respondent MR and all entities owned or controlled by Respondent MR to cease and desist from violating the Oregon statutes regulating mortgage lending, ORS 86A.100 et seq., and debt management service providers, ORS 697.602 to 697.842.

1	2. The Director proposes to order Respondent MR to pay civil penalties a civil penalty in	
2	the amount of \$10,000 as follows:	
3	a. \$5,000 for committing one violation of ORS 86A.103(1), ORS 697.612(1)(b)(E),	
4	and ORS 697.612(1)(a);	
5	b. \$5,000 for committing one violation of ORS 697.692(1)(a).	
6	3. The Director hereby VACATES the Order without prejudice as to Respondent	
7	Norman R. Segundo.	
8	4. The entry of this Order in no way further limits remedies which may be available to the	
9	Director under Oregon law.	
10	Dated this 11th day of May, 2015.	
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12	PATRICK M. ALLEN, Director Department of Consumer and Business Services	
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14	/S/ David Tatman	
15	David C. Tatman, Administrator	
16	Division of Finance and Corporate Securities	
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19	NOTICE: You may be entitled to judicial review of this Order. Judicial review may be obtained	
20	by filing a petition with the Court of Appeals in Salem, Oregon within 60 days from the service	
21	of this Order. Judicial review is pursuant to the provisions of ORS 183.482 to the Oregon Court	
22	of Appeals.	
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