nance and Corporate Securities ustries Building eet NE. Suite 410



STATE OF OREGON DEPARTMENT OF CONSUMER AND BUSINESS SERVICES DIVISION OF FINANCE AND CORPORATE SECURITIES BEFORE THE DIRECTOR OF THE DEPARTMENT OF CONSUMER AND BUSINESS SERVICES

In the Matter of:

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M-10-0033

Ernest Edward "Ernie" Weatherly, Jr. and

FINAL ORDER TO CEASE AND DESIST, ASSESSING CIVIL PENALTIES AND PROHIBITING EMPLOYMENT AS A LOAN **ORIGINATOR**

ENTERED BY DEFAULT

Lakeside Mortgage LLC,

Respondents.

On August 10, 2010 the Director of the Department of Consumer and Business Services (the "Director") acting by the authority of Oregon Revised Statutes ("ORS") 86A.095 et seq. (the "Oregon Mortgage Lender Law") [formerly numbered ORS 59.840 to 59.980], issued Administrative Order M-10-0033, ORDER TO CEASE AND DESIST, **PROPOSED ORDER ASSESSING** CIVIL **PENALTIES AND PROHIBITING** EMPLOYMENT AS A LOAN ORIGINATOR AND NOTICE OF RIGHT TO HEARING (the "Proposed Order") against Ernest Edward "Ernie" Weatherly ("Weatherly") and Lakeside Mortgage LLC ("Lakeside") (together with Weatherly, "Respondents")

On or about August 12, 2010, Respondents were mailed true copies of the Proposed Order by regular, first-class mail and by certified mail, postage prepaid, return receipt requested, and addressed to: Ernest Edward "Ernie" Weatherly Jr., Lakeside Mortgage LLC, 1303 Ivy Road, #34, Bremerton, WA 98310. Both were returned to the Division marked "Forward Expired."

Respondents have not made a written request for a contested case hearing in this matter, and the time to do so has expired.

NOW THEREFORE, after consideration of the Division's investigative file and related documents, the Director hereby issues the following Findings of Fact,

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Conclusions of Law, and Final Order.

I. FINDINGS OF FACT

The Director **FINDS** that:

1. Beginning on or about November 5, 2008 Ernest Edward "Ernie" Weatherly ("Weatherly") and Lakeside Mortgage LLC ("Lakeside") (together with Weatherly, "Respondents") advertised at a website located at http://www.zillow.com/profile/Ernie-Weatherly/ as a mortgage lender specializing in refinancing, purchase loans and home equity loans from a location of 1303 Ivy Road, #34, Bremerton, WA 98310.

2. Respondents provided at least one Oregon resident with a business card listing the same physical address and advertising "Ernie Weatherly" as a "Commercial Loan Specialist" for "Lakeside Mortgage LLC". The business card also included the following language:

- Home Mortgages Available
- **Need A Home Loan?**
- Lower Rate, Lower Monthly Payment
- Purchase, Refi or Cash-Out
- FHA, VA, Reverse Mortgage
- Construction or Commercial loan
- Other types of loans available

3. On or about October 2008 Respondents, through Weatherly, contacted an Oregon consumer by telephone, claiming to be a mortgage loan originator for Lakeside. The consumer had originally met Weatherly when she purchased another residence several years ago. Respondents, through Weatherly, stated that they would help her refinance her current residence, which is located in Oregon.

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4 .	Respondents, through Weatherly, requested that the consumer send him
	approximately \$625 to pay for an appraisal, which the consumer did.

- 5. Shortly thereafter, Respondents, through Weatherly, told the consumer that she did not earn enough to qualify for a refinance, and told her to add her boyfriend to the loan application to increase the amount of income that would be reported to the lender for the purposes of obtaining an Oregon residential mortgage loan.
- 6. The consumer explained that her boyfriend did not have sufficient credit for his inclusion on the loan application to be beneficial. Respondents, through Weatherly, then explained to the consumer that if she would send them \$800, they would establish credit for the boyfriend through utility payments and rent payments. On or about January 17, 2009 the consumer sent Respondents \$800 for this purpose.
- 7. On or about February 27, 2009 Respondents, through Weatherly, told the consumer that she and her boyfriend still did not have enough income to qualify for a refinance. Respondents, through Weatherly, then directed the consumer to file an IRS Form 1099 ("1099") for the year 2008 reporting wages that she did not receive. Specifically, Respondents, through Weatherly, directed the consumer to report income from the care of an elderly person, which did not occur, and which she did not receive.
- 8. The consumer was not regularly engaged in the care of an elderly person, did not receive the income for the care of an elderly person that Respondents directed her to report, and at no time represented to Respondents that she was engaged in the care of an elderly person producing the amount of income Respondents directed her to report.
- 9. Also on or about February 27, 2009 Respondents, through Weatherly, contacted the consumer again and again told her that the loan was still not approved.

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During this conversation Respondents, through Weatherly, directed the
consumer to file another 1099, this time for year 2007, reporting \$1000 in self-
employment income that she did not receive.

- 10. The consumer did not receive \$1000 in income from self-employed activities in 2007, and at no time represented to Respondents that she earned the \$1000 in income from self-employed activities in 2007 that Respondents directed her to report.
- 11. The consumer declined to file the 1099 for year 2007, and filed a complaint with the Oregon Department of Justice against Respondents, which was forwarded to the Department of Consumer and Business Services' Division of Finance and Corporate Securities.
- 12. The State of Washington's Department of Financial Institutions has issued a cease and desist order (No. C-09-194-09-FO01) against Weatherly for unlicensed activity; failing to maintain borrower funds in a trust account; directly or indirectly employing a scheme, device or artifice to defraud or mislead borrowers or lenders or any person; engaging in an unfair or deceptive practice toward any person; obtaining property by fraud or misrepresentation; and collecting, charging, attempting to collect or charge or using or proposing to use any agreement purporting to collect or charge any fee prohibited by Revised Code of Washington § 19.146.070. A copy of the order is available at www.dfi.wa.gov.
- 13. Discussing loan products, advising a consumer in securing a mortgage loan, and charging a consumer for these services is typically part of loan- originating, loanbrokering and mortgage lending activity.
- 14. At all relevant times herein, Respondents did not have a license to engage in Oregon residential mortgage transactions.

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II. CONCLUSIONS OF LAW

- 1. By discussing loan products with a consumer, charging a consumer for an appraisal, advising a consumer in securing a mortgage loan, and charging a consumer for these services in order to make or attempt to make or broker a loan on property located in Oregon, Respondents, through Weatherly, engaged in Oregon residential mortgage transactions pursuant to ORS 86A.103(2) [formerly ORS 59.845(2)].
- 2. Respondents, through Weatherly, violated ORS 86A.103(1) [formerly ORS 59.845(1)] by engaging or attempting to engage in Oregon residential mortgagebrokering activity without a license when Respondents, through Weatherly, discussed loan products with a consumer, charged a consumer for an appraisal, advised a consumer in securing a mortgage loan, and charged a consumer for those services, in order to obtain an Oregon residential mortgage loan.
- 3. Respondents, through Weatherly, violated ORS 86A.154(3) [formerly ORS 59.930(3)] by engaging in an act, practice or course of business which operates or would operate as a fraud or deceit upon any person, by advising a consumer to falsify documents for the purpose of obtaining a residential mortgage loan.

III. **ORDERS**

NOW, THEREFORE, THE DIRECTOR ISSUES THE FOLLOWING ORDERS:

CEASE AND DESIST ORDER

The Director, pursuant to her authority under ORS 86A.127, hereby **ORDERS** that Respondents shall **CEASE AND DESIST** from violating any provision of Oregon Mortgage Lender Law, OAR 441-850-0005 through 441-885-0010 and any rule, order or policy issued by the Division.

The Director, pursuant to ORS 86A.992, hereby assesses Respondents a \$10,000 CIVIL PENALTY. The civil penalty is based on a fine of \$5000 for one

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	10	or denying, suspending, conditioning or revoking a license, w
	11	the Director under Oregon law based upon the violation(s) no
	12	other violation.
	13	Dated this <u>7th</u> day of <u>September</u> , 20 <u>10</u> , a
	14	NUNC PRO TUNC August 10, 2010.
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10	16	CORY STREISINGER, Director Department of Consumer and Business Services
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eet NE, 301-3881 33) 378-4	18	/s/ David Tatman David Tatman, Administrator
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UMER AV	21	NOTICE OF APPEAL RIGHTS

review is pursuant to the provisions of **ORS 183.482**.