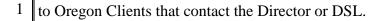




	1	Respondent contracted with 232 Oregon residents ("Oregon Clients") to reduce or attempt
	2	to reduce their third-party consumer debt obligations.
	3	3. At no time has Respondent been registered to perform debt management
	4	services in Oregon.
	5	4. Respondent charged the Oregon Clients fees equivalent to 35 percent of the
	6	savings they earned on their enrolled debts through Respondent's efforts. In total,
	7	Respondent collected \$244,207.30 in fees from 148 of the Oregon Clients. ¹
	8	5. Respondent has fully cooperated with the Director's investigation of this matter
	9	and complied with all of the Director's requests for information.
	10	CONCLUSIONS OF LAW
	11	The Director CONCLUDES that:
	12	6. Obtaining or attempting to obtain concessions from a creditor on behalf of a
	13	consumer, such as a reduction in the amount owed under a debt obligation, constitutes a
	14	"debt management service" as defined under ORS 697.602(2).
	15	7. By performing the foregoing debt management services for the Oregon Clients,
	16	Respondent acted as a "debt management service provider" as defined under ORS
egulation ilding uite 410 387	17	697.602(2)(c).
cial Regul ies Buildi NE, Suite 3881 378-4387	18	8. By acting as a debt management service provider without being registered with
Division of Finance Labor and Industri 350 Winter Street Salem, OR 97301- Telephone: (503) 3	19	the Director, Respondent violated ORS 697.612(1)(a) in 232 instances.
	20	9. By charging the Oregon Clients fees equivalent to 35 percent of the savings
	21	they earned on their enrolled debts, Respondent charged excessive fees in violation of ORS
	22	697.692(1), in 148 instances.
	23	10. Because the Director has reason to believe that Respondent has engaged in
	24	violations of the Oregon Debt Management Service Provider Law, the Director may issue
	25	an order to Respondent to cease and desist from violations of the Oregon Debt Management
	26	¹ The remaining Oregon Clients cancelled their contracts before paying fees to Respondent.

	1	$S_{1} = \frac{1}{2} \sum_{i=1}^{n} \frac{1}{2} \sum_{i=1}^$
		Service Provider Law under ORS 697.825(1)(a).
	2	11. The Director may impose a civil penalty on a person in an amount not to exceed
	3	\$5,000 for each violation of ORS 697.612 or 697.642 to 697.702, rules adopted under ORS
	4	697.632 or order issued under ORS 697.825.
	5	ORDERS
	6	Now therefore, the Director issues the following Orders:
	7	12. As authorized by ORS 697.825(1)(a), the Director ORDERS Respondent to
	8	CEASE AND DESIST from violating ORS 697.612(1)(a) and ORS 697.692(1).
	9	13. As authorized by ORS 697.832(1), the Director hereby ORDERS that
	10	Respondent be subject to a CIVIL PENALTY of \$100,000 as follows:
	11	A. \$50,000 for violating ORS 697.612(1)(a); and
	12	B. \$50,000 for violating ORS 697.692(1).
	13	14. The Director hereby suspends payment of \$95,000 of the CIVIL PENALTY for
	14	a period of three years, provided Respondent:
	15	A. Complies with the terms of this Order;
	16	B. Does not violate the Oregon Debt Management Service Provider Law
egulation ilding inite 410 387	17	within the three-year time period; and
ial Regules Buildi es Buildi NE, Suite 3881 578-4387	18	C. Refunds \$244,207.30 to the 148 Oregon Clients from whom fees were
Financ Industri Street 97301- (503) 3	19	collected within one (1) year from the effective date of this Order and provides the
ision of or and J Winter em, OR	20	Division with documentation of such payments within that timeframe.
Div Lat 350 Sal Tel	21	15. In the event Respondent cannot make successful payment to an Oregon Client
	22	within one (1) year from the effective date of this Order, Respondent shall send
	23	communication to the consumer's last-known electronic and mailing address to notify them
	24	they are entitled to funds to be made available through the Oregon Department of State
	25	Lands ("DSL"). Respondent shall provide DSL with all such unclaimed funds, along with
	26	the consumer's contact information and a copy of this Order. DSL will distribute the funds



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2 16. The non-suspended CIVIL PENALTY (\$5,000) is due and payable at the time
3 this Order is submitted to the Director.

The suspended CIVIL PENALTY (\$95,000) will be waived three years from
the date this Order is finalized, provided Respondent has complied with the foregoing
Order terms. The Director reserves the right to immediately assess and collect the
suspended civil penalty upon a determination that Respondent has violated any term of this
Order.

18. This Order is binding upon Respondent's successors and assigns.

10 19. This Order is a "Final Order" under ORS 183.310(6)(b). Subject to that 11 provision, the entry of this Order does not limit other remedies that are available to the 12 Director under Oregon law, including, but not limited to, the Director's authority to enforce 13 this Order or take action against Respondent for violations of this Order or violations not 14 in this Order that are discovered after the date of this Order.

SO ORDERED this <u>29th</u> day of <u>September</u>, 2020.

ANDREW R. STOLFI, Director Department of Consumer and Business Services

<u>/s/ Dorothy Bean</u> Dorothy Bean Chief of Enforcement Division of Financial Regulation

[The remainder of this page intentionally left blank.]

	1	ENTITY CONSENT TO ENTRY OF ORDER
	2	I, <u>Jenssen Varela</u> , state that I am an officer of Respondent and am authorized to
	3	act on its behalf. I have read the foregoing Order and know and fully understand the
	4	contents hereof. I have been advised of Respondent's right to a hearing and right to be
	5	represented by counsel in this matter. Respondent voluntarily consents to the entry of this
	6	Order without any force or duress, expressly waiving any right to a hearing in this matter,
	7	as well as any rights to administrative or judicial review of this Order. Respondent
	8	understands that the Director reserves the right to take further actions against it to enforce
	9	this Order or to take appropriate action upon discovery of other violations of the Oregon
	10	Debt Management Service Provider Law with the terms and conditions stated herein.
	11	Respondent further assures the Director that neither Respondent nor its officers,
	12	directors, employees, or agents will effect debt management services in Oregon unless
	13	such activities are in full compliance with the Oregon Debt Management Service Provider
	14	Law. Respondent understands that this Consent Order is a public document.
	15	Signature, /s/ Langer Wards
	16	Signature: <u>/s/ Jenssen Varela</u>
egulation ilding uite 410 387	17	Position Held: <u>Manager</u>
cial Reg ies Buil NE, Sui 3881 378-438	18	State of <u>Florida</u>
f Finan Industr r Street t 97301- :: (503)	19	County of <u>Broward</u>
vision c tbor and 0 Winte Jem, OF	20	
TS335	21	Signed or attested before me on this <u>23rd</u> day of <u>September</u> , 2020
	22	by <u>Jenssen Varela</u> .
	23	
	24	<u>/s/ Sally Hoff</u> Notary Public
	25	
	26	