At no time was Sutton and Johnson's arrangement subject to a written



1

2.

3.

9

10

11 12

13

14

15 16

17

18

19

21

20

23 24

25

26

LLC" ("The Project"). In exchange for their investments, the Oregon Investors would earn revenue from Johnson's music career ("The Project Interests"). 4. In connection with this offer, Sutton told the Oregon Investors: A. Numerous individuals had already invested in the Project; and

Oregon residents BR/SR, DT and WL ("the Oregon Investors") the opportunity to invest

in Johnson's music career by purchasing shares of an entity named "The BLON Project,

From in or around April 2018 through in or around August 2018, Sutton offered

- B. There would be two phases to the venture, centered around securing rights, recording music and marketing. Phase One would cost \$80,000 and Phase Two would cost \$76,800, for a total cost of \$156,800.
- 5. Contrary to Sutton's representations, no one had invested in the Project when Sutton made the foregoing offer to BR/SR and DT.¹
 - At no relevant time was Johnson aware of the Project's existence.² 6.
- 7. From in or around April 2018 through in or around August 2018, the Oregon Investors invested in the Project as follows:
 - A. BR/SR invested \$18,000;³
 - B. DT invested \$10,000;4 and
 - C. WL invested \$20,000.⁵
- 8. From in or around April 2018 through in or around August 2018, Sutton provided the Oregon Investors with "Confidential Summary Term Sheets" ("Term Sheets") which summarized the terms of their investments in the Project. The Term Sheets, which Respondents created:

¹ By the time Sutton made the offer to WL, BR/SR and DT had already invested funds in the Project.

² Johnson learned about the venture after the Oregon investors had already invested.

³ They gave Sutton \$9,000 in cash and wired \$9,000 to a bank account held by Sutton's assistant.

⁴ She gave Sutton \$5,000 in cash and wired \$5,000 to Sutton's personal bank account.

⁵ He gave Sutton \$12,000 in cash and wired \$8,000 to Sutton's personal bank account.



	A.	Identified	Moore	as	the	Project's	Managing	Member	of	Finance	and
Operat	tions	s, and instr	ucted th	e in	ives	tors to dire	ect Project-	related in	qui	ries to hi	m;

- B. Identified the investments as a "Rule 506 Offering;" 6
- C. Identified the Oregon Investors as "qualified investors;"
- D. Identified the Project as a Delaware limited liability company;
- E. Identified the instrument securing the investments as a convertible debt note; and
- F. Stated that the offering would close on or around April 4, 2018 and would constitute no less than \$500,000 in issued notes.
- 9. To qualify as a Rule 506 offering, investors must either be "accredited" or, in certain circumstances, sufficiently "sophisticated." Accredited investors are high-worth individuals whose large incomes and/or assets insulate them from certain risks. Sophisticated investors have such knowledge and experience in financial and business matters they are capable of evaluating the merits and risks of prospective investments.
- 10. The Oregon Investors had little to no investment experience and did not qualify as sophisticated investors. In addition, neither their assets nor incomes qualified them as accredited investors.
- 11. At no time was the Project registered as a limited liability company in Delaware or anywhere else.
- 12. Upon information and belief, at no time did Respondents issue a convertible debt note to secure the Oregon Investors' Project Interests.
- 13. The Term Sheets contained estimates of the Project's value and the Oregon Investors' expected financial return. In particular, the Term Sheets:

⁶ Rule 506 of the Securities Act of 1933 exempts certain securities from otherwise-applicable registration requirements.

⁷ To qualify as an accredited investor, a person must have earned an individual income of \$200,000, or joint income of \$300,000, in each of the past two years. A person may also qualify by possessing a net worth of over \$1 million.

2

3

their investments.

4	14. At no time did Respondents provide the Oregon Investors with the following
5	facts and information:
6	A. Johnson had no written agreement with Sutton;
7	B. Johnson had no knowledge of, or direct involvement in, the Project;
8	C. Respondents' valuation of the Project was extraordinarily high given the
9	Project's lack of assets, operating history and/or revenue stream;
0	D. Respondents' estimated rate of return would be extraordinarily high for
1	any venture;
12	E. A detailed description of their shareholder rights;
13	F. A detailed description of the Project's business plan;
4	G. A financial balance sheet of the Project's profit and loss;
15	H. Detailed disclosures of the risks specific to the Project, including the
6	risk the Project would not produce the estimated returns; and/or
17	I. Information to correct the Term Sheet misstatements identified in
8	Paragraph (8).
9	15. On or around September 30, 2018, Respondents provided the Oregon Investors
20	with "Use of Funds Statements" for the Project. In these statements, Respondents claimed:
21	A. The Project's start-up costs would total \$8.2 million;
22	B. The Project's Phase One expenses totaled over \$250,000 to date; and
23	C. The Project had six investors in addition to the Oregon Investors.
24	16. Upon information and belief, the Oregon Investors are the only investors in the
25	Project and their collective investment of \$48,000 represents the entirety of funds invested
26	in the Project. The Oregon Investors did not have any control over the use of their

A. Estimated the Project was worth \$500,000 to \$750,000; and

B. Estimated the Oregon Investors would receive a 20 to 25% return on

Division of Financial Reg	Labor and Industries Build	350 Winter Street NE, Sui	Salem, OR 97301-3881	Telephone: (503) 378-438	
THE CO.	9	WEF	AN		18 80

•	C 1
investment	funds

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

- 17. The Oregon Investors did not play an active role in the Project's business operations and relied on Respondents' efforts and expertise to realize a return on their investments.
- 18. At no time did Respondents register the Project Interests with the Director pursuant to ORS 59.055.
- 19. At no time have Respondents held an Oregon broker-dealer or securities salesperson license, or otherwise been licensed with the Director to sell securities in Oregon pursuant to ORS 59.165.

CONCLUSIONS OF LAW

The Director CONCLUDES that:

- 20. The Project Interests Respondents sold to the Oregon Investors are "securities" under ORS 59.015(19)(a), as they are either "stocks," "investment contracts" or "evidence of indebtedness."
- 21. By disposing of the Project Interests for value, Respondents "sold" securities to each of the Oregon Investors under ORS 59.015(17).
- 22. By selling securities to the Oregon Investors without being licensed under the Oregon Securities Law, Respondents violated ORS 59.165(1).
- 23. By selling unregistered securities to the Oregon Investors, Respondents violated ORS 59.055.
- 24. Respondents made the following misrepresentations in connection with the sale of securities to each of the Oregon Investors, in violation of ORS 59.135(2):
 - A. Numerous individuals had already invested in the Project;
 - B. The venture would have a Phase One cost of \$80,000 and total cost of \$156,800;
 - C. The investments were a "Rule 506 Offering;"

D.	The Oregon	Investors	were	"qualified	investors;
----	------------	-----------	------	------------	------------

- E. The Project was a Delaware limited liability company;
- F. The investments would be secured by convertible debt notes; and
- G. The initial offering would constitute at least \$500,000 in issued notes.
- 25. Respondents omitted to state the following material facts in connection with the sale of securities to each of the Oregon Investors, in violation of ORS 59.135(2):
 - A. Johnson had no written agreement with Sutton;
 - B. Johnson had no knowledge of, or direct involvement in, the Project;
 - C. Respondents' valuation of the Project was extraordinarily high given the Project's lack of assets, operating history and/or revenue stream;
 - D. Respondents' estimated rate of return would be extraordinarily high for any venture;
 - E. A detailed description of the Oregon Investors' shareholder rights;
 - F. A detailed description of the Project's business plan;
 - G. A financial balance sheet of the Project's profit and loss;
 - H. Detailed disclosures of the risks specific to the Project, including the risk the Project would not produce the estimated returns; and
 - I. Corrections of the Term Sheet misstatements identified in Paragraph (8).
- 26. Each of the foregoing omissions resulted in the estimations and valuations described in Paragraph (13) being misleading to each of the Oregon Investors.
- 27. Because the Director has reason to believe that Sutton has engaged, is engaging, or is about to engage in violations of the Oregon Securities Law, the Director may issue an order to Sutton to cease and desist from violations of the Oregon Securities Law under ORS 59.245(4).
 - 28. Because the Director has reason to believe that Sutton has engaged or is about

23

Division of Financial Regulation Labor and Industries Building 350 Winter Street NE, Suite 410 Salem, OR 97301-3881 Telephone: (503) 378-4387	
Division of Financ Labor and Industr 350 Winter Street Salem, OR 97301- Telephone: (503)	
Super Annual Control of the Control	as straw

to engage in violations of the Oregon Securities Law, the Director may deny Sutton the us
of exemptions to the securities registration requirements under ORS 59.045(2).

29. The Director may impose a civil penalty of up to \$20,000 *per violation* upon any person who violates, or who procures, aids or abets the violation of, the Oregon Securities Law, under ORS 59.995(1).

ORDERS

Now therefore, the Director issues the following ORDERS:

- 30. As authorized by ORS 59.245(4), the Director hereby ORDERS Sutton to CEASE AND DESIST from violating ORS 59.135(2).
- 31. As authorized by ORS 59.045(2), the Director hereby DENIES Sutton, and any successor business entity or any business entity owned, operated, or controlled by Sutton, the use of exemptions that would otherwise be available to Sutton under ORS 59.025 and ORS 59.035, concerning securities and transactions exempt from the registration requirements of the Oregon Securities Law.
- 32. As authorized by ORS 59.995, the Director hereby ORDERS that Sutton pay a CIVIL PENALTY totaling \$80,000 as follows:
 - A. \$60,000 for violating ORS 59.135(2);
 - B. \$10,000 for violating ORS 59.135(2); and
 - C. \$10,000 for violating ORS 59.055.
- 33. The Director hereby suspends payment of \$80,000 of the CIVIL PENALTY for a period of three years, provided Sutton:
 - A. Pays \$48,000 in restitution to the Oregon Investors as set forth in Exhibit A, within one year from the effective date of this Order, and provides the Division with documentation of such payments within that timeframe; and
 - B. Does not violate the Oregon Securities Law within the three-year time period.

34. The suspended CIVIL PENALTY (\$80,000) will be waived three years from
the effective date of this Order, provided Sutton has complied with the foregoing Order
terms. The Director reserves the right to immediately assess and collect the suspende
civil penalty upon a determination that Sutton has violated any term of this Order.

- 35. Sutton stipulates and agrees that the amounts assessed in Paragraphs (32) and (33) are not dischargeable under 11 U.S.C. 523(a)(7).
- 36. This Order is a "Final Order" under ORS 183.310(6)(b). Subject to that provision, the entry of this Order does not limit other remedies available to the Director under Oregon law.

SO ORDERED this 24th day of February, 2020.

LOUIS SAVAGE, Acting Director Department of Consumer and Business Services

/s/ Dorothy Bean
Dorothy Bean, Chief of Enforcement
Division of Financial Regulation

[The remainder of this page intentionally left blank.]

EXHIBIT A

		•	

3	
4	

Investor	Investment Sum
BR/SR	\$18,000
DT	\$10,000
WL	\$20,000



CONSENT TO ENTRY OF ORDER

I, Daryl W. Sutton, state that I have read the foregoing Order and that I know and fully understand the contents hereof. I have been advised of my right to a hearing and of my right to be represented by counsel in this matter. I voluntarily consent to the entry of this Order without any force or duress, expressly waiving any right to a hearing in this matter, as well as any rights to administrative or judicial review of this Order. I understand that the Director reserves the right to take further actions against me to enforce this Order or to take appropriate action upon discovery of other violations of the Oregon Securities Law by me. I will fully comply with the terms and conditions stated herein.

I further assure the Director that neither I nor my officers, directors, employees, or agents will effect securities and/or insurance transactions in Oregon unless such activities are in full compliance with the Oregon Securities Law. I understand that this Consent Order is a public document.

/s/ Daryl Sutton
Daryl W. Sutton

State of California

County of Los Angeles

Signed or attested before me on this <u>17th</u> day of <u>February</u>, 2020

by Daryl W. Sutton.

/s/ Agustin Rivera-Corado Notary Public