

- 1 3. RAM provides payment processing services to debt settlement and student loan 2 consolidation companies, among others.

3 RAM voluntarily reported to the Oregon Division of Financial Regulation (the 4. 4 "Division") that it provides payment processing services to companies that provide loan 5 modifications, debt consolidations, and other debt settlement services to Oregon consumers 6 in exchange for an advanced fee (the "Debt Settlement Companies"), and to companies 7 that provide student loan consolidation services to Oregon Consumers (the "Student Loan 8 *Consolidation Companies*") (collectively, the "*Companies*").

9

uilding Suite 410

22

5. Of the Companies identified by RAM, only one is registered with the Division 10 as a debt management service provider.

11 6. Generally, consumers seeking services from the Companies enter into two 12 separate agreements: (a) an agreement with the company that requires, in relevant part, the 13 consumer to authorize the transfer of either a lump sum or pre-determined monthly amount 14 of money into a dedicated trust account and (b) an Account Servicing Agreement with 15 RAM, the payment processor, to establish, maintain, and process payments from such dedicated trust account. 16

17 7. Under the Account Servicing Agreement, the consumer authorizes RAM to 18 initiate electronic Automatic Clearing House ("ACH") debits from the consumer's bank 19 account and deposit those funds into a trust account established by RAM. The agreement 20further authorizes RAM to make certain disbursements from the trust account, including 21 RAM's fees and the fees of the Company.

> 8. RAM charges consumers annual and monthly fees for its services.

23 9. With respect to the Debt Settlement Company accounts, RAM initiates and 24 processes monthly electronic debits from the consumer's account in a pre-determined 25 amount, and subsequently transfers settlement payments directly to the consumer's 26 creditor(s). Payments to creditors, however, are not transmitted by RAM to a consumer's

1 creditor(s) until the consumer has deposited a sufficient amount of funds to reach a 2 settlement with the creditor(s). When such a settlement is reached, RAM receives 3 instructions from the debt management service provider for transmitting the funds to a 4 consumer's creditor(s).

5 10. With respect to the Student Loan Consolidation Companies, RAM does not 6 make payments directly to the consumer's creditors, but rather only transfers money to 7 RAM and the Company as payment for fees. The fees are disbursed from the consumer's 8 account only when earned.

9 At all times material to this action, RAM maintained accounts and processed 11. 10 electronic debits and payments for approximately 1,600 Oregon consumers who had 11 contracted with the Companies.

12 12. At all times material to this action, RAM electronically debited the bank 13 accounts of the Oregon consumers for deposit into trust accounts.

13. RAM voluntarily ceased its Oregon operations on or about July 1, 2018.

15 14. In addition to the above-described payment processing functions, RAM offers 16 the following benefits and services to its Debt Settlement Company clients:

A. The ability to automate debt settlement offers made from the Debt Settlement Company to a consumer's creditors;

Access to Financial Strength Builder, an educational and instructional B. platform for consumers and Debt Settlement Companies; and

C. A partnership between RAM and a company providing legal services 22 specifically to the debt settlement industry.

23 RAM further offers consumers a reloadable "Upside Visa Prepaid Card," which 15. 24 allows consumers to load money on the card through their RAM account, or through direct 25 deposit from the consumer's employer, and use the card to pay bills.

16. RAM is not registered with the Oregon Secretary of State to conduct business

14

17

18

19

20

21

26

	1	in Oregon.
Division of Financial Regulation Labor and Industries Building 350 Winter Street NE, Suite 410 Salem, OR 97301-3881 Telephone: (503) 378-4387	2	17. RAM is not licensed with the Division as a money transmitter and is not
	3	registered with the Division as a debt management service provider.
	4	
	5	CONCLUSIONS OF LAW
	6	The Director CONCLUDES that:
	7	18. ORS 717.200(11) defines "money transmission" as, in relevant part, "engaging
	8	in the business of receiving money for transmission, or transmitting money within the
	9	United States or to locations abroad by any and all means, including, but not limited
	10	toelectronic transfer."
	11	19. ORS 717.205(1) prohibits a person from conducting a money transmission
	12	business without a license issued by the Director.
	13	20. RAM has engaged in the business of money transmission in Oregon without a
	14	license, in violation of ORS 717.205(1), by electronically debiting the bank accounts of
	15	Oregon consumers and transmitting those funds to others, including to RAM and the
	16	Companies for the payment of fees, and to the Debt Settlement Companies as settlement
	17	of all or part of the consumers' debts.
	18	21. ORS 717.900 authorizes the Director to assess civil penalties in the amount of
	19	\$1,000 for each violation of the Oregon Money Transmitter Act, or in the case of a
	20	continuing violation, \$1,000 for each day that the violation continues.
	21	22. ORS 697.602(2)(a) defines "debt management service" as, in relevant part, "an
	22	activity for which a person receives money or other valuable consideration or expects to
	23	receive money or other valuable consideration in return for[r]eceiving or offering to
	24	receive funds from a consumer for the purpose of distributing the funds among the
	25	consumer's creditors in full or partial payment of the consumer's debts[.]"
	26	23. ORS 697.612(1)(a) prohibits a person from engaging in a business in the State

of Oregon in the course of which the person performs a debt management service without
 being registered as a debt management service provider with the Director.

RAM has engaged in the business of performing a debt management service
without being registered, in violation of ORS 697.612(1)(a), by, in the course of providing
payment processing services to the Debt Settlement Companies, receiving funds from
Oregon consumers and distributing those funds directly to the consumers' creditors in full
or partial payment of the consumers' debts.

8 25. ORS 697.832 authorizes the Director to assess civil penalties in the amount of
9 \$5,000 for each violation of ORS 697.612 or 697.642 to 697.702.

ORDER

Now therefore, the Director issues the following Order:

13 26. As used herein, the term "RAM" shall mean Reliant Account Management
14 Systems, LLC, Reliant Account Management, LLC, either individually or collectively, and
15 any successor business entity or any business entity owned, operated, or controlled by
16 RAM, and those individuals or entities acting directly on their behalf.

The Director, pursuant to ORS 717.290 and 697.825(1)(a), hereby ORDERS
RAM to CEASE AND DESIST from violating any provision of the Oregon Money
Transmitters Act and the statutes applicable to debt management service providers in
Oregon, ORS 697.602 through 697.992, including, but not limited to, engaging in the
business of money transmission in Oregon without a license, in violation of ORS
717.205(1), or engaging in the business of performing a debt management service without
being registered, in violation of ORS 697.612(1)(a).

24 28. If RAM decides not to be licensed as a money transmitter and/or registered as
25 a debt management service provider in Oregon, RAM agrees to indicate in its website(s)
26 that its services are not available in Oregon.

10

11

12

Pursuant to the authority of ORS 717.900 and 697.832, the DIRECTOR hereby
 assesses CIVIL PENALTIES against RAM, jointly and severally, in the total amount of
 Sixty Thousand Dollars (\$60,000), allocated as follows:

A. A CIVIL PENALTY of Thirty Thousand Dollars (\$30,000) for transmitting
money for Oregon consumers without a license, in violation of ORS 717.205(1); and

B. A CIVIL PENALTY of Thirty Thousand Dollars (\$30,000) for performing debt
management services for Oregon consumers without being registered, in violation of
697.612(1)(a).

9 30. The Director SUSPENDS the collection of Forty Thousand Dollars (\$40,000) 10 of the CIVIL PENALTIES assessed above and agrees to WAIVE such amount at the end 11 of a period of five (5) years from the effective date of this Order, so long as RAM provides 12 information requested by the Division and complies with all the terms and conditions of 13 this Order. To the extent that any of the information provided by RAM to the Division 14 includes "trade secrets" as that term is defined in ORS 192.345(2), such information is 15 exempt from disclosure under ORS 192.311 (Definitions for ORS 192.311 to 192.478) to 16 192.478 (Exemption for Judicial Department) unless the public interest requires disclosure 17 in the particular instance. See ORS 192.345. Advance notice of any such disclosure will 18 be provided to RAM.

19 31. Along with this Order, RAM shall submit to the Director a payment of Twenty
20 Thousand Dollars (\$20,000) in civil penalties.

32. Nothing herein precludes RAM from applying for a license as a money
transmitter and/or registering as a debt management service provider in Oregon at a future
date. The Division will review RAM's license and/or registration application(s) according
to the applicable law at the time of submission of the application(s).

25 33. This Order is a "Final Order" under ORS 183.310(6)(b). Subject to that
26 provision, entry of this Order in no way limits or prevents further remedies, sanctions, or



