

	1	("Karpeles") submitted a hearing request on behalf of Respondent. Karpeles is not
	2	licensed to practice law in Oregon.
	3	The Director did not receive from Respondent a request for a hearing that was
	4	ratified by a person licensed to practice law in Oregon, and did not conduct a hearing.
	5	The Director finds that the record of this proceeding proves a prima facie case.
	6	Now, therefore, after considering the relevant portions of the Division's file
	7	relating to this matter, the Director finds and orders as follows.
	8	FINDINGS OF FACT
	9	The Director FINDS that:
	10	1. Respondent is a California corporation with a principal place of business
	11	located at 915 W. Foothill Blvd., Suite C-529, Claremont, CA 91711. <sup>1</sup>
	12	2. At no time has Respondent been registered to perform debt management
	13	services in Oregon.
	14	3. On or around May 26, 2017, Respondent mailed an advertisement to an
	15	Oregon resident ("DL"). The advertisement addressed DL by name and stated that he
	16	was "pre-qualified and eligible for mortgage assistance." The advertisement contained
egulation ilding uite 410 387	17	the claim, "Your balance will be reduced."
cial Regu les Build NE, Suit 3881 378-4387	18	4. On or around June 8, 2017, Respondent entered into a written agreement with
f Financ Industri r Street 97301- : (503)	19	DL pursuant to which Respondent agreed to help DL obtain a loan modification.
ision of oor and Winter em, OR ephone:	20	5. Respondent charged DL a fee of \$3,702.60. Payment was to be made in four
Tean Di	21	monthly installments of \$925.65. Respondent received at least one payment, totaling
	22	925.65, from DL under the terms of the agreement. <sup>2</sup>
	23	6. Respondent's written agreement with DL did not:
	24	
	25 26	<ul> <li><sup>1</sup> Respondent's owner and sole officer is Karpeles. Karpeles is also the owner and sole officer of Asset Defense Law Offices, A Professional Corporation ("Asset Defense"). See related Division case number DM-17-0153 against Asset Defense.</li> <li><sup>2</sup> On or around November 18, 2017, Respondent issued DL a refund check for \$1,000.00.</li> </ul>

	1	a. List Respondent's telephone number, facsimile number, or e-mail
	2	address;
	3	b. Disclose the approximate total of all the identified debts;
	4	c. Itemize Respondent's fees;
	5	d. Explain how Respondent calculated the amount of its fees;
	6	e. Provide that DL could examine his account in Respondent's office
	7	during office hours;
	8	f. Provide that DL could request Respondent to deliver him a full and
	9	complete written statement of his account within two business days, if delivered
	10	electronically, or seven business days if delivered by mail;
	11	g. Provide that Respondent could cancel the agreement without DL's
	12	written authorization if DL failed to make scheduled payments for more than sixty
	13	days; or
	14	h. Estimate the time period necessary for Respondent to complete the
	15	agreed-upon debt management services.
	16	7. In 2017, Respondent entered into agreements to help obtain loan
gulation Iding uite 410 87	17	modifications for six additional Oregon residents, who paid Respondent as follows:
cial Reg ies Buil NE, Su -3881 378-438	18	a. "PE" paid Respondent at least \$3,525.69; <sup>3</sup>
Financ Industri Street 97301- (503) 3	19	b. "TE" paid Respondent at least \$1,209.55; <sup>4</sup>
vision o bor and 0 Winte lem, OF lephone	20	c. "MS" paid Respondent at least \$1,762.52; <sup>5</sup>
La Sa Te	21	d. "DS" paid Respondent at least \$4,118.31; <sup>6</sup>
	22	e. "RS" paid Respondent at least \$4,345.41; <sup>7</sup> and
	23	f. "CM" paid Respondent at least \$3,009.04. <sup>8</sup>
	24	$\frac{1}{3}$ On or around November 27, 2017, Respondent issued PE a refund check for this amount.
	25	<sup>4</sup> On or around November 27, 2017, Respondent issued TE a refund check for this amount. <sup>5</sup> On or around November 27, 2017, Respondent issued MS a refund check for this amount.
	26	<sup>6</sup> On or around November 27, 2017, Respondent issued DS a refund check for this amount. <sup>7</sup> On or around November 27, 2017, Respondent issued RS a refund check for this amount.

	1	
	1	8. On or around October 26, 2017, the Division directed Respondent to cease its
	2	Oregon debt management service activities. <sup>9</sup>
	3	9. Respondent failed to modify the terms or conditions of any loans held by its
	4	Oregon clients. <sup>10</sup>
	5	CONCLUSIONS OF LAW
	6	The Director CONCLUDES that:
	7	10. By receiving money in exchange for offering to modify terms or conditions of
	8	existing loans, Respondent performed debt management services under ORS
	9	697.602(2)(c).
	10	11. By directing advertisements offering to perform debt management services to
	11	Oregon residents, Respondent acted as a debt management service provider under ORS
	12	697.602(3)(a) and (b).
	13	12. By contracting with Oregon residents to perform debt management services,
	14	Respondent acted as a debt management service provider under ORS 697.602(3)(a) and
	15	(b).
	16	13. By performing debt management services for seven Oregon residents without
egulation ilding uite 410 387	17	being registered with the Director as a debt management service provider, Respondent
ial Regules Buildi es Buildi NE, Suite 3881 78-4387	18	violated ORS 697.612(1)(a).
f Financ Industri r Street 97301- : (503)	19	14. By charging DL an initial fee which exceeded \$50, Respondent violated ORS
vision of oor and Winter em, OR ephone	20	697.692(1)(a).
Tean Di	21	15. By charging all seven of its Oregon clients fees in amounts or installments
	22	that exceeded \$65 a month, Respondent violated ORS 697.692(1)(d).
	23	16. By entering into a written agreement with DL which suffered from the
	24	<sup>8</sup> On or around November 27, 2017, Respondent issued CS a refund check for this amount.
	25	<sup>9</sup> In a November 30, 2017 letter to DL, Karpeles wrote that Respondent was rescinding its contract with him "because [he was] dissatisfied with [their] services."
	26	<sup>10</sup> Respondent was assisted in the solicitation and servicing of its Oregon clients by at least one loan processing company.

	1	
	1	deficiencies set forth in Paragraph (6), Respondent failed to satisfy the requirements for
	2	debt management service written agreements set forth in ORS 697.652(1)(a), (b), (d), (f),
	3	(g) and (h).
	4	17. Because the Director has reason to believe that Respondent has engaged, is
	5	engaging, or is about to engage in violations of the Oregon Debt Management Service
	6	Provider Law, the Director may issue an order to Respondent to cease and desist from
	7	violations of the Oregon Debt Management Service Provider Law under ORS
	8	697.825(1)(a).
	9	ORDERS
	10	Now therefore, the Director issues the following Orders:
	11	18. As authorized by ORS 697.825(1)(a), the Director ORDERS Respondent to
	12	CEASE AND DESIST from violating the Oregon Debt Management Service Provider
	13	Law.
	14	19. As authorized by ORS 697.832, the Director hereby ORDERS that
	15	Respondent be subject to a CIVIL PENALTY of \$15,000.00 as follows:
	16	a. \$5,000.00 for violating ORS 697.612(1)(a);
ation 1g 410	17	b. \$5,000.00 for violating ORS 697.692; and
l Regulation Building E, Suite 410 81 8-4387	18	c. \$5,000.00 for violating ORS 697.652.
Division of Financial R Eabor and Industries 350 Winter Street NE. Salem, OR 97301-3881 Telephone: (503) 378-2	19	///
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	1	20. This Order is a "Final Order" under ORS 183.310(6)(b). Subject to that
	2	provision, the entry of this Order does not limit other remedies that are available to the
	3	Director under Oregon law.
	4	
	5	SO ORDERED this <u>13<sup>th</sup></u> day of <u>August</u> , 2018.
	6	CAMERON C. SMITH, Acting Director
	7	Department of Consumer and Business Services
	8	/s/ Dorothy Bean
	9	Dorothy Bean, Chief of Enforcement Division of Financial Regulation
	10	
	11	[The remainder of this page intentionally left blank.]
	12	NOTICE OF RIGHT TO JUDICIAL APPEAL
	13	You are entitled to judicial review of this order in accordance with ORS 183.482.
	14	You may request judicial review by filing a petition with the Court of Appeals in Salem,
	15	Oregon, within 60 days from the date this order is served.
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