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STATE OF OREGON DEPARTMENT OF CONSUMER AND BUSINESS SERVICES DIVISION OF FINANCIAL REGULATION

In the Matter of:

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MILTON DAVID MARCY and MILT MARCY INSURANCE AGENCY,

Respondent.

Case No. INS-16-0071

ORDER TO CEASE AND DESIST, FINAL ORDER ASSESSING CIVIL PENALTY AND CONSENT TO ENTRY OF ORDER

The Director of the Department of Consumer and Business Services for the State of Oregon ("Director"), acting in accordance with Oregon Revised Statutes ("ORS") chapters 731, 732, 733, 734, 735, 737, 742, 743, 743A, 744, 746, 748 and 750 ("Insurance Code") and specifically ORS 744, has conducted an investigation into Milton David Marcy ("Marcy") and Milt Marcy Insurance Agency, Inc. ("MMA").

Marcy and MMA wish to resolve and settle this matter with the Director.

Now, therefore, as evidenced by the signatures subscribed on this Order, Marcy and MMA hereby CONSENT to entry of this Order.

FINDINGS OF FACT

The Director FINDS that:

- At the time of the investigation, Marcy was listed as the Designated Responsible Licensed Producer for MMA.
 - 2. Marcy is the President of MMA.
- 3. Pablo Lara ("Lara") is employed at MMA. He had an Oregon insurance producer license from September 29, 2004 to August 31, 2009. After allowing the license to expire, Lara continued to work for MMA but did not renew his Oregon license until May 29, 2014.

| 4. | Lara admitted | writing | approximately | fifty-eight | policies | during the | period of |
|------------|---------------|-----------|-----------------|-------------|----------|------------|-----------|
| January 1, | 2014 to May 2 | 9, 2014 (| on behalf of MI | MA. | | | |

- 5. Marcy admitted that he was aware of the fact that Lara's license was expired and requested that he renew the license multiple times, but did not prevent Lara from selling insurance.
- 6. During the investigation, the Director requested Marcy and MMA provide an accounting of premiums received or deposited for the period of July 1, 2011 through March 31, 2012. Marcy was unable to provide the records because he "only kept those records for about six months."

CONCLUSIONS OF LAW

The Director CONCLUDES that:

- 7. Under ORS 744.074(1)(m), the Director may place a licensee on probation or suspend, revoke or refuse to issue or renew an insurance producer license and may take other actions authorized by the Insurance Code for anyone knowingly accepting insurance business from an individual who is not licensed. Marcy and MMA accepted insurance business from Lara, an individual who was not licensed.
- 8. Under ORS 744.068(2), a resident insurance producer shall keep records of insurance transacted by the insurance producer under the license for three years following expiration of the policy. Marcy did not adequately keep records for three years after the policy has expired.
- 9. Oregon Administrative Rule ("OAR") 836-074-0045(5) requires that the recordkeeping system used by the insurance producer must provide an audit trail so that details underlying the summary data may be identified and made available upon request. MMA's records were not maintained in a way that allowed for an adequate audit trial. Marcy, the President of MMA, knew that MMA was accepting business from an unlicensed individual, that records were not maintained for three years after the policy

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- 10. Under ORS 744.074(3), the Director may suspend, revoke or refuse to issue or renew the insurance producer license of a business entity if the Director determines that an individual licensee's violation was known or should have been known by one or more of the partners, officers or managers acting on behalf of the partnership or corporation but the violation was not reported to the Director and corrective action was not taken.
- 11. Under ORS 731.988(1) the Director may impose a civil penalty of up to \$10,000 per violation for an entity and \$1,000 per violation upon any individual who violates a provision of the Insurance Code.

ORDERS

Now therefore, the Director issues the following Orders:

- 12. As authorized by ORS 731.252(1), the Director proposes to ORDER Marcy and MMA to CEASE AND DESIST from violating any provision of the Insurance Code or the administrative rules promulgated thereunder.
- 13. Based upon the foregoing and in accordance with ORS 731.988(1), the Director proposes to ORDER a CIVIL PENALTY of \$12,000 (\$10,000 to MMA and \$2,000 to Marcy individually) for accepting business from an unlicensed person, not maintaining records for three years after expiration and for not maintaining records in a manner that allows for an audit trail.
- 14. The Director agrees to SUSPEND the collection of \$6,000 (\$5,000 for MMA and \$1,000 for Marcy individually) of the \$12,000 CIVIL PENALTY assessed herein, upon the condition that 1) Marcy and MMA provide a detail description of the policies and procedures to assure compliance with ORS 744.068(2) and OAR 836-074-0045(5); 2) complete a continuing education course regarding records retention and provide certificate of completion to the Director within six months of this Order; and 3) comply

1 I, Milton David Marcy, state that I am an officer of Milt Marcy Insurance 2 Agency, Inc. ("MMA") and I am authorized to act on its behalf. I have read the 3 foregoing Order and that I know and fully understand the contents hereof; that the factual allegations stated herein are true and correct; that I have been advised of my right to a 4 hearing, and that I have been advised of my right to be represented by counsel in this 5 matter. MMA voluntarily consents to the entry of this Order without any force or duress, 6 expressly waiving any right to a hearing in this matter, as well as any rights to 7 administrative or judicial review of this order. MMA understands that the Director 8 reserves the right to take further actions against me to enforce this Order or to take appropriate action upon discovery of other violations of the Insurance Code by me. 9 MMA will fully comply with the terms and conditions stated herein. 10 MMA understands that this Order is a public document. 11 12 /s/ Milton D. Marcy Signature 13 14 President 15 Office Held 16 ENTITY ACKNOWLEDGMENT 17 There appeared before me this 13th day of April , 2016, Milt 18 Marcy, who was first duly sworn on oath, and stated that he was and is an officer of 19 MMA and that he is authorized and empowered to sign this Consent to Entry of Order 20 on behalf of MMA and to bind MMA to the terms hereof. 21 State of Oregon County of Multnomah 22 23 24 /s/ Kristen Lynn Smith 25 **Notary Public**

CONSENT TO ENTRY OF ORDER