STATE OF OREGON
DEPARTMENT OF CONSUMER AND BUSINESS SERVICES
INSURANCE DIVISION

In the Matter of **Oakwood Mobile Homes, Inc**.	)	**STIPULATION** and
	)	**FINAL ORDER**
	)	File No. 1948 IV
	)	Case No. INS 02-07-002

STIPULATION

The Director of the Department of Consumer and Business Services (director) commenced this administrative proceeding, pursuant to Oregon Revised Statutes (ORS) 731.256, to take disciplinary action against Oakwood Mobile Homes, Inc. (OMH).

OMH enters into this Stipulation to conclude this proceeding without further administrative or judicial proceedings, pursuant to ORS 183.415(5). The person signing this Stipulation on behalf of OMH represents that he or she is so authorized by OMH.

OMH waives the right to receive a notice of proposed action, to receive a notice of the rights of a party and procedures in contested cases, to have a hearing, to be represented by an attorney at the hearing, and to judicial review of the Final Order.

OMH admits and agrees to the following facts, conclusions, and action.

Facts and Conclusions

Licensing

OMH has been licensed in Oregon as a nonresident firm or corporate insurance agent from 7/31/96 to 7/31/97, 10/4/99 to 7/31/01, and since 10/16/01. OMH's current license number is 808459. OMH's last recorded mailing address is PO Box 27081, Greensboro, NC, 27425-7081, and telephone number is 336-664-2657.

Transacting Insurance Without A License

OMH violated ORS 744.051(1)(a) (1999) in 550 instances by selling, from 8/1/97 to 10/3/99, 550 "home buyers protection," "mobilowners," or credit life insurance policies issued by American Bankers Insurance Company of Florida (ABIC) to persons residing in Oregon. ABIC paid OMH $34,770.60 in commissions for selling the

insurance policies. During this period, OMH was not licensed in Oregon as a firm or corporate insurance agent.

Transacting Insurance Through Unlicensed Employees

OMH violated ORS 744.022 (1999) in six instances by selling, by and through two employees, from 11/3/99 to 1/22/00, six "mobilowners" insurance policies issued by ABIC to persons residing in Oregon. During this period, OMH was, but its employees that sold the policies were not at the time if at all, licensed in Oregon to sell property and casualty insurance. The date of the application, the name of the applicant, the name of the employee, the location of the OMH office where the employee worked, and the date the employee was licensed in Oregon as an insurance agent if at all, relative to each transaction is as follows:

Date of Application	Applicant	Employee	Location	Date Licensed
11/3/99	Paul Burkley	Steven Arbuckle	Albany	5/10/00
8/12/00	Jim Bunten	Mike Curry	Hermiston	None
8/22/00	Ronnie C. McBride	Mike Curry	Hermiston	None
1/5/00	Sandy Edwards	Steven Arbuckle	Albany	5/10/00
1/22/00	David Souter	Steven Arbuckle	Albany	5/10/00
1/26/00	Evelyn Thompson	Steven Arbuckle	Albany	5/10/00

Failing to Notify or Timely Notify the Director of Licensed Employees

OMH violated ORS 744.031(1) (1999) in six instances by authorizing six of its employees to transact insurance on its behalf in Oregon, but either did not notify the director that OMH had authorized such individuals, or notified the director more than thirty days after OMH had authorized such individuals. The name of the employee, the location of the OMH office where the employee worked as a general manager, the dates the employee was employed as a general manager, and the date, if any, that OMH notified the director relative to each employee is as follows:

Employee	Location	Dates Employed as GM	Date Licensed	Date Notice Received
Steven Arbuckle	Albany	10/25/99 to present	5/10/00	7/5/00
Robert Donovan	Oregon City	5/29/98 to 6/23/00	11/2/99	None
Wayne Hungate	Ontario	9/1/98 to 10/18/99	4/30/99	None
Harry Kuhn	Albany	9/1/98 to 10/15/99	8/2/99	None
Brent Musselman	Sutherlin	4/1/96 to 2/28/00	12/29/99	None
Kenneth Outlaw	White City	3/13/00 to present	1/26/01	4/25/01

Action

Pursuant to ORS 744.013(1) (1999), the license as an insurance agent issued to OMH shall be revoked on the date of this Final Order.

In consideration of the director not assessing OMH a civil penalty of $6,000.00 pursuant to ORS 731.988, OMH agrees to the following. OMH will not apply for any license authorized by ORS Chapter 744. OMH will not own in whole or in part any business organization that is issued any license authorized by ORS Chapter 744. OMH shall not transact insurance relative to a person residing in Oregon by and through any employee, or other person, whether licensed in Oregon as an agent or not.

However, OMH may, without a license, inform a person that has purchased or is purchasing a product sold by OMH that a particular insurer or agent licensed in Oregon offers a particular type of insurance insuring the product. OMH may not provide any other information about the insurance including what perils it covers or what it costs. OMH may refer the person to the insurer or agent by informing the person of the name, address, telephone number of, and other information about how to contact, the insurer or agent, and the type of insurance sold by the insurer or agent. OMH may give to the person a business card or printed brochure that is provided by the insurer or agent. OMH may be compensated by the insurer or agent for referring the person to the insurer or agent.

Dated July 17, 2002

/s/ Michael Taylor
[Signature of Representative]

Michael Taylor
[Printed Name of Representative]

Senior Vice President
[Printed Title of Representative]

Oakwood Mobile Homes, Inc.

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FINAL ORDER

The director adopts and incorporates herein by this reference the above Stipulation as the director's final decision in this proceeding.

Dated July 30, 2002

/s/ Mary C. Neidig
Mary C. Neidig
Director
Department of Consumer and Business Services

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